TO:

BOARD OF DIRECTORS

FROM:

BRUCE BUEL

DATE:

DECEMBER 8, 2006

AGENDA ITEM E-5

DECEMBER 13, 2006

ACCEPT TOTAL COMPENSATION STUDY, CONSIDER PHASE IN OF SALARY ADJUSTMENTS, AND APPROVE MONTHLY SALARY SCHEDULE AND POSITION PLACEMENT

ITEM

Accept Total Compensation Study, consider phase in of salary adjustments and approve monthly salary schedule and position placement.

BACKGROUND

On July 26, 2006, the Board of Directors approved a contract with Koff & Associates to perform a Salary and Benefits Survey. On November 14, 2006, the employees and the Ad Hoc Personnel Committee met and on November 15, 2006, Koff & Associates presented the draft report to the Board of Directors.

Included in Koff & Associates final report is a recommended Monthly Salary Schedule and a Salary Range Placement for each District position. By placing each District position in the proposed Monthly Salary Schedule based on their current step, salary increases are recommended in most cases.

Staff is recommending that the proposed salary increases be phased in (½ on January 6, 2007 and ½ on July 1, 2007, in addition to the normal COLA on July 1). For the District positions with no proposed salary increase, Staff recommends preserving the existing salary and provide for COLA on July 1 each year until such time that the salary schedule is adjusted accordingly.

Staff recommends that the District approve the use of the Consumer Price Index-Urban Wage Earners and Clerical workers (Average of annual increase for the Los Angeles-Riverside-Orange County and San Francisco-Oakland-San Jose) for all future Cost of Living Adjustments (COLA).

No budget adjustments for FY 2006-2007 are required for these recommendations. Staff budgeted for a full-time Projects Manager for the entire FY 2006-2007 and since the Project Manager's position has not been filled since August, this budget item may be used to cover the salary adjustments.

RECOMMENDATION

Staff recommends the following actions:

- Accept Total Compensation Study prepared by Koff & Associates
- Approve the phase in of salary adjustments on January 6, 2007 and July 1, 2007
- Adopt Resolution 2006-XXX (approval of salary schedule, position placement)
- Approve Staff recommendation of preserving the existing salary of Secretary/Clerk and Billing Clerk and provide for COLA adjustments on July 1 of each year until such time that the salary schedule is adjusted accordingly.
- Authorize Staff to advertise for the positions of District Engineer, Utility Foreman and Water Conservation Specialist at the newly approved monthly salary schedule

ATTACHMENT

Total Compensation Study prepared by Koff & Associates Financial Analysis (4 pages)
Resolution with Exhibit "A" and "B"



FINAL REPORT

TOTAL COMPENSATION STUDY FOR THE

NIPOMO COMMUNITY SERVICES DISTRICT

November 2006

KOFF & ASSOCIATES, INC. 6400 Hollis Street, Suite 5 Emeryville, CA 94608

510.658.KOFF (5633) - Voice 1.800.514.5195 - Toll Free 510.652.KOFF (5633) - Fax



November 17, 2006

Bruce Buel Nipomo Community Services District P.O. Box 326 Nipomo, CA 93444

Dear Mr. Buel:

Koff & Associates, Inc. is pleased to present the final total compensation report for the study of all classifications for the Nipomo Community Services District. This report documents the total compensation study process and provides findings and recommendations.

We would like to thank you and Lisa Bognuda for all the assistance and cooperation, without which this study could not have been brought to its successful completion. We have created a compensation plan that, when finally implemented, will bring the District's compensation program into an externally competitive and internally equitable status.

We will be glad to answer any questions or clarify any points as you are implementing the findings and recommendations. It was a pleasure working with your District and we look forward to future opportunities to provide you with professional assistance.

Very truly yours,

Georg S. Krammer Chief Executive Officer

Georgs. Grammer



FINAL REPORT

TOTAL COMPENSATION STUDY FOR THE NIPOMO COMMUNITY SERVICES DISTRICT

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Human Resource Consulting Since 1984



FINAL REPORT

TOTAL COMPENSATION STUDY FOR THE NIPOMO COMMUNITY SERVICES DISTRICT

BACKGROUND

In July of 2006, the Nipomo Community Services District (NCSD) contracted with Koff & Associates, Inc. to conduct a total compensation study for all of the District's classifications. All compensation findings and implementation recommendations are documented in this report.

This compensation review process was precipitated by:

- The concern of management and the Board of Directors that employees should be recognized for the level and scope of work performed and that they are paid on a fair and competitive basis that allows the District to recruit and retain a highquality staff;
- > The desire to have a compensation plan that can meet the needs of this District; and
- ➤ The desire to ensure that internal relationships of salaries are based upon objective, non-quantitative evaluation factors, resulting in equity across all District departments.

Classification, in itself, is a non-quantitative method of job evaluation. In determining the classification plan structure and the proper allocation of each position, factors are considered such as:

- > Education and experience requirements;
- > Knowledge and skill required to perform the work;
- > The scope and complexity of the work;
- > The authority delegated to make decisions and take action;
- > The responsibility for the work of others, program administration and for budget dollars;
- Problem solving/ingenuity;

- Contacts with others (both inside and outside of the organization);
- Consequences of action and decisions; and
- Working conditions.

These factors were used in determining both appropriate external market comparisons and internal compensation relationships as well as providing the basis for the findings and recommendations outlined in this report.

In addition, when considering an appropriate salary range level, there are certain standard human resources practices that are normally applied, as follows:

- A salary within 5% of the average or median is considered to be competitive in the labor market for salary survey purposes because of the differences in compensation policy and actual scope of work and position requirements. However, a closer standard can be adopted by the District.
- > Certain internal percentages are often applied. Those that are the most common are:
 - The differential between a entry-level and journey-level class in a series (I/II or Trainee/Experienced) is generally 5% to 15%;
 - ❖ A lead or advanced journey-level (III or Senior-level) position is generally placed 5% to 15% above the lower experienced level; and
 - A full supervisory position is normally placed at least 10% to 20% above the highest level supervised, depending upon the breadth and scope of supervision.
- When a market or internal equity adjustment is granted to one class in a series, the other classes in the series are also adjusted accordingly to maintain internal equity.
- ➤ Internal relationships were considered utilizing these factors and practices. Consequently, although all currently existing District classes were market surveyed, not enough data was available for two (2) of them in order to draw sound statistical analyses, and for those two classes, certain internal inferences have been considered.

STUDY PROCESS

Benchmarking Classifications

The study included eleven (11) classifications, and all of the 11 classifications were selected to be externally reviewed. They are:

Assistant Administrator

- Billing Clerk
- District Engineer/Project Manager
- General Manager
- > Maintenance Worker
- Secretary/Clerk
- Utility Foreman
- Utility Operator
- ➤ Utility Supervisor
- Utility Worker
- Water Conservation/Compliance Specialist

When we contact the comparator agencies to identify possible matches for each of the benchmarked classifications, there is an assumption that we will not be able to find comparators that are 100% equivalent to the classifications at NCSD. Therefore, we do not just go by job titles, which can often be misleading, but we analyze each class description before we consider it as a comparator. Our methodology is to analyze each class description according to the factors listed on pages 1 and 2 and we require that a position's "likeness" be at approximately 70% of the matched position to be included.

It should be noted that there are two (2) classes that are unique to the District and could not be found at most comparator agencies. The District Engineer and the Water Conservation/ Compliance Specialist classifications are unique to the District, which made it difficult to find appropriate matches in other agencies. We assigned matches using the 70% likeness criteria referred to above as best we could.

When we do not find an appropriate match with one class, we often use "brackets" which can be functional or represent a span in scope of responsibility. A functional bracket means that the job of one classification at NCSD is performed by two classifications at a comparator agency. A "bracket" representing a span in scope means that the comparator agency has one class that is "bigger" in scope and responsibility and one position that is "smaller," where NCSD's class falls in the middle.

In all, of the eleven (11) benchmarked classifications identified, we were able to collect sufficient data from the comparator agencies on nine (9) classifications. The two classifications mentioned above, for which not enough matches were found, were internally aligned with other classifications.

Benchmarking Comparator Agencies

The second, most important step in conducting a market salary study is the determination of appropriate agencies for comparison.

In considering the selection of valid agencies for salary comparator purposes, a number of factors were taken into consideration:

 Organizational type and structure – We generally recommend that agencies of a similar size that provide similar services to that of NCSD be used as comparators. However, one cannot ignore that some of the larger districts surrounding the District are competing with the District over the labor pool within the geographic vicinity. Therefore, we recommended using some larger agencies as comparators.

Due to NCSD's unique geographic location and high cost of living, we expanded the scope of the compensation survey to include several agencies from different but similar geographic regions to get a better mix of comparator agencies that may be facing a similar challenge of compensating their workforce in a high cost of living area. Therefore, we included a couple of cities in the study even though cities are much larger, have a different organizational set-up and structure, and provide many more services than a community services district.

When it comes to the more technical types of classes, such as maintenance workers and plant operators, or administrative and accounting classes, the size of an organization is not as critical, as these classes perform fairly similar work due to its technical nature regardless of the size of the organization.

The difference in size of organization becomes more important when comparing classes at the management level. The scope of work and responsibility for management becomes much larger as an organization grows. Factors such as management of a large staff, consequence of error, the political nature of the job, and its visibility within the community all grow with larger organizations. For example, it may not be appropriate to compare a District Engineer with a staff of just a few employees at a small district with a City Engineer at a large agency in charge of a large department with a large staff and with several supervisors reporting to that position. In this case, we often look to the next lower classification as a compromise.

- 2. Similarity of population, District staff and operational and capital improvement budgets These elements provide guidelines in relation to resources required (staff and funding) and available for the provision of District services. Again, some larger agencies and cities from different geographic regions were recommended as comparators, even though they serve larger populations and have larger budgets.
- 3. Scope of services provided Agencies providing the same services are ideal for comparators and most comparator agencies surveyed provide similar services to the District, i.e., water and wastewater related services.

When it comes to management and executive classifications, the types of services provided by a District become less important, as each agency still needs administrative, financial, and in most cases engineering, operations and maintenance and program-related leadership classifications. At the management level, differences in size and scope of services are more critical when considering comparators, as explained above.

- 4. Labor market In the reality that is today's labor market, many agencies are in competition for the same pool of qualified employees. No longer do individuals necessarily live in the communities they serve. As mentioned above, the geographic labor market area, therefore, where NCSD may be recruiting from or losing employees to, was taken into consideration when selecting potential comparator organizations.
- 5. Compensation Philosophy Does the District regularly conduct a market survey, and, once completed, how is this information applied? Many agencies pay to the average or median, others may pay to a higher percentile. In addition, salary ranges may be set strictly upon market base salary values or may include the total value of salary and benefits when developing a compensation policy.

All of the above elements were considered in selecting the group of comparator agencies. The District agreed on a list of comparator agencies and the following twelve (12) agencies were used as comparators for the purposes of this market study:

- Cambria Community Services District
- City of Morro Bay
- City of Pismo Beach
- Goleta Sanitary District
- Goleta Water District
- Heritage Range Community Services District
- Mission Hills Community Services District
- Oceano Community Services District
- > Ojai Valley Sanitary District
- > San Miguel Community Services District
- > Templeton Community Services District
- Vandenberg Village Community Services District

Benchmarking Benefit Data Collection

The last element requiring discussion prior to beginning a market survey is the specific benefit data that will be collected and analyzed. The following information was collected for each of the benchmarked classifications:

- 1. Monthly Base Salary The top of the salary range. This was also factored into the total compensation costs. All figures are presented on a monthly basis.
- 2. Employee Retirement This includes several figures, 1) the amount of the employee's State retirement (PERS) contribution that is contributed by the District, 2) the amount of the District's Social Security contribution and 3) any alternative retirement plan, either private or public where the employee's contribution is made by the District on behalf of the employee.

In addition to the amount of the employer paid member contribution of PERS, we collected information on the employer paid PERS contribution, which includes any enhanced benefits values.

- 3. Insurance This is the maximum amount paid by the District for employees and dependents for a cafeteria or flexible benefit plan and/or health, dental, vision, life, long-term and short-term disability and employee assistance insurance.
- **4.** Leave Other than sick leave, which is usage-based, the number of days off for which the District is obligated. All days have been translated into direct salary costs.
 - ➤ Vacation The number of vacation days available to all employees after five years of employment.
 - ➤ Holidays The number of holidays (including floating) available to employees on an annual basis.
 - ➤ Administrative/Personal Leave Administrative leave is normally the number of days available to management to reward for extraordinary effort (in lieu of overtime). Personal leave may be available to other groups of employees to augment vacation or other time off.
- Automobile This category includes either the provision of an auto allowance or the
 provision of an auto for personal use. If a car is provided to any classification for
 commuting and other personal use, the average monthly rate is estimated at \$450.
- 6. **Deferred Compensation** We captured deferred compensation provided to all members of a classification with or without the requirement for an employee to provide a matching or minimum contribution.
- 7. Longevity This includes any programs that provide all classifications with salary increases or lump-sum bonuses after a certain amount of years of services (usually 10, 15, 20 and/or 25 years). Any such programs were footnoted on the benefits detail data spreadsheets but not included in the dollar amount for total compensation.
- 8. Other This category includes any additional benefits available to all in the class.

Please note that all of the above benefit elements are entitlements, i.e., they are provided to all members of each comparator class. As such, they represent an on-going cost for which the District must budget. Other benefit costs, such as sick leave, tuition reimbursement and reimbursable mileage are usage-based and cannot be quantified on an individual employee basis.

In addition to the above list of benefits, the District was also interested in gathering information on the following:

- > Retiree Medical Benefits: what type(s) of medical benefits are offered to retirees.
- ➤ Variable Pay: what type(s) of variable pay plans, if any, are offered (i.e., performance bonus programs).
- Certification Incentive Pay: pay provided to employees upon completion/receipt of a certification, degree, or other professional enhancements above those that are specified in the job specification.
- Stand-by Pay: policy and benefits for stand-by duty (i.e., number of minimum hours, compensation, etc.)
- > Call-back Pay: policy and benefits for call-back duty (i.e., number of minimum hours, compensation, etc.)

Appendix V contains the data we collected regarding the additional benefits listed above.

Data Collection

Data was mostly collected in September and October of 2006 through websites, planned telephone conversations with human resources, accounting and/or finance personnel at each comparator agency, and careful review of agency documentation of classification descriptions, memoranda of understanding, organization charts and other documents.

We believe that the salary data collection step is the most critical for maintaining the overall credibility of any study. We rely very heavily on NCSD's classification descriptions, as they are the foundation for our comparison. Human Resources staff of the comparator agencies were interviewed by telephone, whenever possible, to understand their organizational structure and possible classification matches.

All salary survey and benefit information can be found in Appendix II. For each surveyed class, there are three information pages:

- Market Base (Top Step) Salary Summary Data
- ➢ Benefit Detail (Monthly Equivalent Values)
- Monthly Total Compensation Cost Summary Data

Our analysis includes the average (arithmetic mean) and median (mid-point) comparator data for each benchmarked classification (assuming we were able to identify at least four matches).

MARKET TOTAL COMPENSATION FINDINGS

As mentioned above, all of the salary, benefits and total compensation data can be found in Appendix II of this report. The market base and total compensation salary findings for each class surveyed are listed below, using average and median base and average and median total compensation, arranged by average base salary in descending order from the most positive percentile (above market) to the most negative (below market). The

percentile represents the difference between the District's current base salary/total comp for each classification and the median base salary/total comp of the comparator agencies.

| Class Title | % Above/Below Average Base Salary | % Above/Below Average Total Compensation | % Above/Below Median Base Salary | % Above/Below Median Total Compensation |
|--------------------------------------------|-----------------------------------|------------------------------------------|-------------------------------------------|-----------------------------------------|
| Utility Operator | -6.2 | 0.3 | -12.1 | -5.4 |
| Billing Clerk | -11.4 | -3.0 | -10.2 | 1.3 |
| Secretary / Clerk | -12.0 | -2.9 | -13.2 | 1,5 |
| Assistant Administrator | -13.9 | -9.7 | -3.4 | -9.9 |
| General Manager | -13.9 | -8.9 | -12.0 | -16.3 |
| Utility Supervisor | -15.4 | -7.8 | -10.8 | -4.5 |
| Utility Foreman | -15.5 | -11.6 | -5.9 | -6.8 |
| Maintenance Worker | -23.3 | -15.4 | -24.3 | -9.0 |
| Utility Worker | -23.7 | -12.1 | -19.5 | -11.5 |
| District Engineer / Project Manager | | Insufficient D | ata for Analysis | • |
| Water Conservation / Compliance Specialist | | Insufficient D | ata for Analysis | |

Although both sets of results are shown (average and median), our firm usually recommends reviewing the median, rather than the average, when evaluating the data. The main reason for this is that the median is the exact midpoint of all the market data we collected, with 50% of market data below and 50% of market data above. We recommend using the median methodology because it is not skewed by extremely high or low salary values (as is the average).

Market base salary results show that out of eleven (11) benchmarked classifications, eight (8) are paid below the market median by 5% or more, while one (1) is paid within 5% of the market median. As mentioned earlier in this report, we consider a classification falling within 5% of the median to be competitive in the labor market for salary survey purposes because of the differences in compensation policy and actual scope of work and position requirements. However, a closer standard can be adopted by the District if desired. There was an insufficient amount of matches to conduct statistical analyses for two (2) of the classifications.

Market total compensation results show that six (6) of the benchmarked classifications are 5% or more below the market, while three (3) of the classifications fall within 5% of the market median, with two (2) falling above market and one (1) classification below market.

Overall, these differences between market base salaries and total compensation indicate that NCSD's benefit package, in terms of cost, is richer than that of the market. For example, further analysis indicates that, on average, classifications are 12.4% below the market median for base salaries, while that number changes to 6.7% below market when

we look at total compensation. Part of the difference between base salaries and total compensation is due to NCSD's higher employer's rate for PERS (20.791%), whereas the average of the comparators' employer's rates is 15.5% (ranging from 7.312% to 23.368%). NCSD's cost for the employer's PERS rate is, in part, balanced out by six (6) of the comparator agencies contributing to social security, with Templeton CSD even covering the employee's portion. In addition, on average, NCSD offers a greater insurance package than do most of the comparator agencies.

Therefore, we propose making salary recommendations based on total compensation because the District's benefits package seems to be greater than that of the market.

INTERNAL SALARY RELATIONSHIPS

For all classifications where we didn't find sufficient data in the outside market, internal alignments with other classifications will need to be considered, either within the same class series or those classifications that have similar scope of work, level of responsibility and "worth" to the District. These internal relationships need to be analyzed carefully, using the factors described on pages one and two of this report. Where it is difficult to ascertain internal relationships due to unique qualifications and responsibilities, reliance can be placed on past internal relationships. It is important for District management to carefully review internal relationships and determine if they are still appropriate given the current market data.

The District may want to make other internal equity adjustments as it implements a compensation strategy. This market survey is only a tool to be used by the District to determine market indexing and salary determination. Detailed information regarding each class' current salary and the percentage difference to the market median is found in Appendix I of this report.

RECOMMENDATIONS

While the District may be interested in bringing all salaries to the market total compensation median, in some cases this goal may not be reached with a single adjustment. Normally, if funds are limited and the compensation implementation program must be carried over months or years, the classes that are farthest from the market median should receive the greatest equity increase (separate from any cost of living increase). If a class falls within five percent of the market median, it would be logical to make no equity adjustment in the first round of changes, whereas if a class is more than five percent below the market median, a higher percentage change may be initially warranted to begin minimizing the disparity.

The following are tools we recommend for the District's compensation policies, based upon our experience and the findings outlined in the Appendices.

Establish internal relationships and one consistent salary schedule. From the information that we have currently, the District currently has a salary schedule consisting of specific five-step ranges for each classification, with 5% within each range. This format is one that is normally used in many special districts, and constitutes best HR practices. In addition to the five steps, NCSD also has two additional longevity steps, at 2.5% each for 15 and 20 years of services to the District.

We are recommending that the District continue to use this format, however, move to a more detailed salary schedule that has 68 salary ranges, each 2.5% apart from the next higher step, and each range having five (5) steps which are each 5% apart from the next (i.e., a 21.5% difference between step 1 and step 5). We have also included the two additional longevity steps in the updated salary schedule.

In addition, we recommend that the District review the current internal relationships between organizational levels and move to a more standard structure as outlined on Page 2 of this document. A detailed salary schedule allows for ease of administration and an enhanced capability to analyze internal relationships. Appendix III contains the recommended salary schedule.

- Develop recommendations for salary ranges that are financially sound, place classes closest to the market median, and are internally consistent among class levels. Appendix IV lists comparisons between each class' current salary and a recommendation of where the salary should be according to the market median. We made the following calculation: we used the percentage differences between the market total compensation median findings and the District's current total compensation figures; multiplied the District's current salaries with those percentages for each surveyed classification; and placed the resulting dollar values into the proposed monthly salary schedule, at the salary range closest to the resulting numbers.
- ➤ Options of how to address classifications that are currently paid above the market median. Depending upon the District's compensation philosophy and how that affects each classification's salary, the District has the option of Y-rating those employees who are at a salary above their corresponding market value until the market numbers "catch up" with their current salary. This will result in no immediate loss of income, but will delay any future increases until the incumbent's salary is within the salary range.

Another option the District has is to "grandfather" in current salary ranges for those classifications that have current incumbents who are paid above market at this time. In other words, incumbents who are in a classification currently paid above market would not receive a salary decrease nor would their salaries be "frozen." They would continue receiving annual COLA increases with everyone

else. If a class has only one incumbent, the salary range would be adjusted once the incumbent leaves the District or retires. For those classifications that have multiple incumbents, the District may not be able to wait until all incumbents discontinue employment. Therefore, a new salary range would be created for any new-hires into the particular classification. The new salary range would be adjusted according to the market and any new-hires would be paid at the appropriate market rate. Eventually, once all "grandfathered-in" incumbents leave the District, the old salary range would be eliminated completely.

ADDITIONAL BENEFITS INFORMATION

The District also asked us to collect additional information from comparator agencies regarding retiree medical benefits, variable pay, certification incentive pay, stand-by pay, and call-back pay benefits.

Results of our finding can be found in Appendix V of this report.

Retiree Medical Benefits

NCSD asked Koff & Associates to research the types of retiree medical benefits offered at the comparator agencies. Here is a brief summary of our findings:

- > Three (3) of the comparators did not offer retiree medical benefits.
- > Four (4) of the comparators offer employees the choice to continue agencypaid medical coverage for the employee only.
- > Two (2) of the comparators offer 100% coverage for the retiree plus the spouse, and one of those agencies pays for the retiree's Medicare supplement.
- > One (1) of the comparators offers retiree medical benefits for the retiree and his/her family.
- ➤ One (1) of the comparators contributes \$16.26 per month for the PERS retirement medical benefits and employees may chose to receive these benefits upon retirement at current cost.
- > One (1) of the comparators pays 30% of premiums for retiree medical benefits.

From the information provided, NCSD currently pays 100% of health insurance premiums for employee and family (if eligible).

Variable Pay

NCSD asked Koff & Associates to research the variable pay policies of the comparator agencies. Here is a brief summary of our findings:

> Three (3) of the twelve (12) comparator agencies offer variable pay plans. One of them has a five-step performance policy whereby the employee must

meet or exceed standards to move up to the next step. Another of these three agencies has a policy where an employee can receive up to a 7.5% increase in salary upon exceeding performance expectations and approval, for one year only. The third agency has a merit system that varies with each employee's performance.

NCSD does not currently have a variable pay plan in effect.

Certification Incentive Pay

NCSD asked Koff & Associates to research the certification incentive pay policies of the comparator agencies. Here is a brief summary of our findings:

- ➤ Eight (8) of the twelve (12) comparator agencies offer certification incentives for approved certifications above those that are specified in the job specification.
- ➤ One (1) of the comparator agencies moves employees who obtain a certification above that which is required into the next higher classification.

NCSD currently offers a \$500 one-time payment for each certification obtained above those specified in the job specification.

Stand-by Pay

NCSD asked Koff & Associates to research the stand-by pay policies of the comparator agencies. Here is a brief summary of our findings:

➤ All of the comparator agencies that participated in the study have a stand-by pay policy in effect.

NCSD has a stand-by pay policy in effect where employees on stand-by receive \$27 per day (Monday thru Friday), and during weekends or holidays, employees have a minimum of four hours per day and are compensated at time and a half.

Call-back Pay

NCSD asked Koff & Associates to research the call-back pay policies of the comparator agencies. Here is a brief summary of our findings:

Eleven (11) of the twelve (12) participating agencies have a call-back pay policy in effect.

NCSD currently offers employees who are called back compensation of time and a half and a minimum of two hours.

We wish to reiterate our recommendation that this report and our findings are meant to be a tool for the District to create and implement an equitable compensation plan. Compensation strategies are designed to attract and retain excellent staff. However, financial realities and District expectations may also come into play when determining appropriate compensation philosophies and strategies. The collected data represents a market survey that will give the District an instrument to make future compensation decisions.

It has been a pleasure working with NCSD on this critical project. Please do not hesitate to contact us if we can provide any additional information or clarification regarding this report.

Respectfully Submitted,

Koff & Associates, Inc.

Jeog S. Krammun

Georg S. Krammer Chief Executive Office

Appendix I

Side-by-Side Comparison

Appendix I Nipomo Community Services District

Side-By-Side Comparison November 2006

| | | Top Mor | thly Salary | Data | | To | tal Monthly | Compensat | ion Data | |
|--------------------------------------------|-------------------------------------|-------------------------------------------------------------------|------------------|---------------|------------------|---------------------------------------------|-------------|------------------|---------------|------------------|
| Classification | Nipomo CSD Top Monthly Salary | Average | % above or below | Median | % above or below | Nipomo CSD Total Monthly Compensation | Average | % above or below | Median | % above or below |
| Assistant Administrator | \$5,112 | \$5,824 | -13.9% | \$5,285 | -3.4% | \$8,297 | \$9,098 | -9.7% | \$9,117 | -9.9% |
| Billing Clerk | \$3,164 | \$3,524 | -11.4% | \$3,486 | -10.2% | \$5,488 | \$5,653 | -3.0% | \$5,414 | 1.3% |
| District Engineer / Project Manager | \$7,000 | \$7,000 Insufficient Data for Analysis \$10,961 Insufficient Data | | | | ta for Analys | sis | | | |
| General Manager | \$8,333 | \$9,493 | -13.9% | \$9,333 | -12.0% | \$13,143 | \$14,316 | -8.9% | \$15,288 | -16.3% |
| Maintenance Worker | \$2,702 | \$3,330 | -23.3% | \$3,359 | -24.3% | \$4,845 | \$5,592 | -15.4% | \$5,280 | -9.0% |
| Secretary / Clerk | \$3,425 | \$3,837 | -12.0% | \$3,876 | -13.2% | \$5,851 | \$6,023 | -2.9% | \$5,766 | 1.5% |
| Utility Foreman | \$4,316 | \$4,983 | -15.5% | \$4,569 | -5.9% | \$7,091 | \$7,914 | -11.6% | \$7,573 | -6.8% |
| Utility Operator | \$3,733 | \$3,964 | -6.2% | \$4,183 | -12.1% | \$6,280 | \$6,260 | 0.3% | \$6,621 | -5.4% |
| Utility Supervisor | \$5,082 | \$5,863 | -15.4% | \$5,630 | -10.8% | \$8,157 | \$8,797 | -7.8% | \$8,525 | -4.5% |
| Utility Worker | \$2,844 | \$3,519 | -23.7% | \$3,399 | -19.5% | \$5,043 | \$5,654 | -12.1% | \$5,623 | -11.5% |
| Water Conservation / Compliance Specialist | \$3,424 | Ir | sufficient Da | ta for Analys | sis | \$5,850 | lr | sufficient Da | ta for Analys | sis |
| | *** | AVG: | -15.0% | AVG: | -12.4% | | AVG: | -7.9% | AVG: | -6.7% |

Appendix I Nipomo Community Services District Side-By-Side Comparison

November 2006

| | | Top Mon | thly Salary | Data | | To | tal Monthly | Compensat | ion Data | |
|--------------------------------------------|-------------------------------------|--------------------------------|------------------|---------------|------------------|---------------------------------------------|-------------|------------------|---------------|------------------|
| Classification | Nipomo CSD Top Monthly Salary | Average | % above or below | Median | % above or below | Nipomo CSD Total Monthly Compensation | Average | % above or below | Median | % above or below |
| General Manager | \$8,333 | \$9,493 | -13.9% | \$9,333 | -12.0% | \$13,143 | \$14,316 | -8.9% | \$15,288 | -16.3% |
| District Engineer / Project Manager | \$7,000 | Insufficient Data for Analysis | | | | \$10,961 | Ir | sufficient Da | ta for Analys | sis |
| Assistant Administrator | \$5,112 | \$5,824 | -13.9% | \$5,285 | -3.4% | \$8,297 | \$9,098 | -9.7% | \$9,117 | -9.9% |
| Utility Supervisor | \$5,082 | \$5,863 | -15.4% | \$5,630 | -10.8% | \$8,157 | \$8,797 | -7.8% | \$8,525 | -4.5% |
| Utility Foreman | \$4,316 | \$4,983 | -15.5% | \$4,569 | -5.9% | \$7,091 | \$7,914 | -11.6% | \$7,573 | -6.8% |
| Utility Operator | \$3,733 | \$3,964 | -6.2% | \$4,183 | -12.1% | \$6,280 | \$6,260 | 0.3% | \$6,621 | -5.4% |
| Secretary / Clerk | \$3,425 | \$3,837 | -12.0% | \$3,876 | -13.2% | \$5,851 | \$6,023 | -2.9% | \$5,766 | 1.5% |
| Water Conservation / Compliance Specialist | \$3,424 | Ir | sufficient Da | ta for Analys | sis | \$5,850 | In | sufficient Da | ta for Analys | sis |
| Billing Clerk | \$3,164 | \$3,524 | -11.4% | \$3,486 | -10.2% | \$5,488 | \$5,653 | -3.0% | \$5,414 | 1.3% |
| Utility Worker | \$2,844 | \$3,519 | -23.7% | \$3,399 | -19.5% | \$5,043 | \$5,654 | -12.1% | \$5,623 | -11.5% |
| Maintenance Worker | \$2,702 | \$3,330 | -23.3% | \$3,359 | -24.3% | \$4,845 | \$5,592 | -15.4% | \$5,280 | -9.0% |
| | " | AVG: | -15.0% | AVG: | -12.4% | | AVG: | -7.9% | AVG: | -6.7% |

Appendix I Nipomo Community Services District

Side-By-Side Comparison November 2006

| | | Top Mon | thly Salary | Data | | To | tal Monthly | Compensat | ion Data | |
|--------------------------------------------|--------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-------------------|------------------|---------------------------------------------|--------------------------------|------------------|----------|------------------|
| Classification | Nipomo CSD Top Monthly Salary | Average | % above or below | Median | % above or below | Nipomo CSD Total Monthly Compensation | Average | % above or below | Median | % above or below |
| General Manager | \$8,333 | \$9,493 | -13.9% | \$9,333 | -12.0% | \$13,143 | \$14,316 | -8.9% | \$15,288 | -16.3% |
| Utility Supervisor | \$5,082 | \$5,863 | -15.4% | \$5,630 | -10.8% | \$8,157 | \$8,797 | -7.8% | \$8,525 | -4.5% |
| Assistant Administrator | \$5,112 | \$5,824 | -13.9% | \$5,285 | -3.4% | \$8,297 | \$9,098 | -9.7% | \$9,117 | -9.9% |
| Utility Foreman | \$4,316 | \$4,983 | -15.5% | \$4,569 | -5.9% | \$7,091 | \$7,914 | -11.6% | \$7,573 | -6.8% |
| Utility Operator | \$3,733 | \$3,964 | -6.2% | \$4,183 | -12.1% | \$6,280 | \$6,260 | 0.3% | \$6,621 | -5.4% |
| Secretary / Clerk | \$3,425 | \$3,837 | -12.0% | \$3,876 | -13.2% | \$5,851 | \$6,023 | -2.9% | \$5,766 | 1.5% |
| Billing Clerk | \$3,164 | \$3,524 | -11.4% | \$3,486 | -10.2% | \$5,488 | \$5,653 | -3.0% | \$5,414 | 1.3% |
| Utility Worker | \$2,844 | \$3,519 | -23.7% | \$3,399 | -19.5% | \$5,043 | \$5,654 | -12.1% | \$5,623 | -11.5% |
| Maintenance Worker | \$2,702 | \$3,330 | -23.3% | \$3,359 | -24.3% | \$4,845 | \$5,592 | -15.4% | \$5,280 | -9.0% |
| District Engineer / Project Manager | / Project Manager \$7,000 Insufficient Data for Analysis \$10,961 Insufficient | | sufficient Da | Data for Analysis | | | | | | |
| Water Conservation / Compliance Specialist | \$3,424 | NG 10 TO 10 | | | | \$5,850 | Insufficient Data for Analysis | | | sis I |
| | | AVG: | -15.0% | AVG: | -12.4% | | AVG: | -7.9% | AVG: | -6.7% |

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Appendix II

Market Base Salary and Total Compensation Findings

| Rank | Comparator Agency | Class Title | Top Monthly Salary | Effective Date | Next Salary Increase |
|----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------------------------------------------|----------------------------------------------------------------------------|
| 1 2 3 4 5 6 | Cambria Community Services District Goleta Sanitary District Templeton Community Services District Vandenberg Village Community Services District Nipomo Community Services District Mission Hills Community Services District City of Morro Bay City of Pismo Beach Goleta Water District Heritage Ranch Community Services District Oceano Community Services District Ojai Valley Sanitary District San Miguel Community Services District | Finance Manager Office Manager Recreation and Administrative Supervisor Finance Administrator Assistant Administrator Accountant 2 N/C N/C N/C N/C N/C N/C N/C N/ | \$7,090 \$6,918 \$5,285 \$5,148 \$5,112 \$4,679 | 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 | 01/01/07 Unknown 07/01/07 07/01/07 07/01/07 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below Median of Comparators % Nipomo Community Services District Above/Below | \$5,824 -13.9% \$5,285 -3.4% | | |

- 1 Responsibilities also include the Human Resources Officer duties; no notary public required.
- 2 Responsible for the District's accounting and finance functions; Requires two-years of college and two years of experience.
- a. Mission Hills CSD's salaries are spiked; salary is shown net the Social Security contribution of 6.2%.

| Rank | Comparator Agency | Class Title | Top Monthly Salary | Effective Date | Next Salary Increase |
|----------------|-------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|----------------------------------|----------------------------------|
| 1 2 3 | Goleta Sanitary District Ojai Valley Sanitary District Goleta Water District | Accounting Secretary ⁴ Customer Service Representative Account Clerk II / Customer Service Representative II ¹ | \$4,235 \$4,216 \$4,000 | 07/01/06 07/01/06 07/01/06 | Unknowr 07/01/07 01/01/07 |
| 4 5 6 | Oceano Community Services District Cambria Community Services District Heritage Ranch Community Services District | Secretary/Bookkeeper Administrative Technician II Office Assistant | \$3,885 \$3,518 \$3,487 | 07/01/06 07/01/06 07/01/06 | 07/01/07 01/01/07 07/01/07 |
| 7 8 | Mission Hills Community Services District ^a Vandenberg Village Community Services District | Customer Service Representative II Customer Service Representative | \$3,485 \$3,484 | 07/01/06 07/01/06 | 07/01/07 07/01/07 |
| 9 10 | City of Pismo Beach Nipomo Community Services District | Accounting Clerk ² Billing Clerk | \$3,443 \$3,164 | 07/01/06 07/01/06 | 07/01/07 07/01/07 |
| 11 12 13 | City of Morro Bay Templeton Community Services District San Miguel Community Services District | Account Clerk I ³ Office Assistant II Billing Administrative Assistant | \$2,921 \$2,834 \$2,773 | 07/01/05 07/01/06 07/01/06 | Unknown 07/01/07 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$3,524 -11.4% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$3,486 -10.2% | 11.4% 486 | |

- 1 Nipomo's Class is bracketed by two comparators; the average salary of the two bracketed classes is shown.
- 2 Also responsible for payroll & business licensing (in addition to utility billing).
- 3 Requires 1 year of experience.
- 4 This class performs accounting & billing duties as well as other District Administrative duties.
- a. Mission Hills CSD's salaries are spiked; salary is shown net the Social Security contribution of 6.2%.

| Rank | Comparator Agency | Class Title | Top Monthly Salary | Effective Date | Next Salary Increase |
|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|--------------------------------------------------------------|-----------------------------|
| 1 2 | Cambria Community Services District Nipomo Community Services District City of Morro Bay City of Pismo Beach Goleta Sanitary District Goleta Water District Heritage Ranch Community Services District Mission Hills Community Services District Oceano Community Services District Ojai Valley Sanitary District San Miguel Community Services District Templeton Community Services District Vandenberg Village Community Services District | District Engineer District Engineer / Project Manager N/C N/C N/C N/C N/C N/C N/C N/ | \$8,610 \$7,000 | 07/01/06 07/01/06 | 01/01/07 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below Median of Comparators % Nipomo Community Services District Above/Below | Insufficient Insufficient | Data for Ana Data for Ana Data for Ana Data for Ana | alysis alysis |

| Rank | Comparator Agency | Class Title | Top Monthly Salary | Effective Date | Next Salary Increase |
|-------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|----------------------------------------------------------------------|-----------------------------------------------------------------|
| 1 2 3 | Goleta Sanitary District Goleta Water District Ojai Valley Sanitary District | General Manager General Manager & Chief Engineer General Manager | \$14,423 \$12,810 \$10,628 | 07/01/06 07/01/06 07/01/06 | Unknowr 01/01/07 07/01/07 |
| 4 5 6 | City of Pismo Beach Cambria Community Services District Templeton Community Services District | Public Works Director / City Engineer ¹ General Manager General Manager | \$10,205 \$10,129 \$9,333 | 07/01/06 07/01/06 07/01/06 | 07/01/07 01/01/07 07/01/07 |
| 7 8 9 10 11 12 | Mission Hills Community Services District a Nipomo Community Services District Vandenberg Village Community Services District Heritage Ranch Community Services District Oceano Community Services District San Miguel Community Services District City of Morro Bay | General Manager General Manager District General Manager General Manager General Manager General Manager General Manager N/C | \$8,920 \$8,333 \$8,167 \$7,667 \$7,140 \$5,000 | 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 | 07/01/07 07/01/07 07/01/07 07/01/07 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$9,493 -13.9% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$9,333 -12.0% | | |

¹ This is a combined class of PW Director & City Engineer; responsibilities include water, WW, streets, storm drains, park, building, etc..

a. Mission Hills CSD's salaries are spiked; salary is shown net the Social Security contribution of 6.2%.

| Rank | Comparator Agency | Class Title | Top Monthly Salary | Effective Date | Next Salary Increase |
|--------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
| 1 2 3 4 5 6 7 8 | Goleta Water District Vandenberg Village Community Services District Goleta Sanitary District City of Pismo Beach City of Morro Bay Heritage Ranch Community Services District Nipomo Community Services District Templeton Community Services District Cambria Community Services District Mission Hills Community Services District Oceano Community Services District Ojai Valley Sanitary District San Miguel Community Services District | General Service Worker / Meter Specialist I ¹ Service Person I ⁴ Maintenance Worker Maintenance Worker I Maintenance Worker II - Water ² Maintenance Worker II ³ Maintenance Worker Maintenance Worker Maintenance Worker N/C N/C N/C N/C N/C N/C | \$4,000 \$3,842 \$3,455 \$3,359 \$3,281 \$2,754 \$2,702 \$2,621 | 07/01/06 07/01/06 07/01/06 07/01/06 07/01/05 07/01/06 07/01/06 07/01/06 | 01/01/07 07/01/07 Unknown 07/01/07 Unknown 07/01/07 07/01/07 |
| 7 | | Average of Comparators % Nipomo Community Services District Above/Below Median of Comparators % Nipomo Community Services District Above/Below | \$3,330 -23.3% \$3,359 -24.3% | | |

¹ Nipomo's Class is bracketed by two comparators; the average salary of the two bracketed classes is shown.

² Also responsible for repairs, minor construction & installation.

³ Requires a Class B Drivers License.

⁴ Also responsible for maintenance & repair work in Water Distribution & Wastewater Collection.

| Rank | Comparator Agency | Class Title | Top Monthly Salary | Effective Date | Next Salary Increase |
|--------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|--------------------------------------|-----------------------------------------|-----------------------------------------|
| 1 | City of Pismo Beach | Executive Assistant / Deputy City Clerk | \$4,987 | 07/01/06 | 07/01/07 |
| 2 | Mission Hills Community Services District ^a | Administrative Assistant ⁴ | \$4,585 | 07/01/06 | 07/01/07 |
| 3 | Goleta Sanitary District Cambria Community Services District | Accounting Secretary ⁶ Executive Assistant /District Clerk | \$4,235 \$3,911 | 07/01/06 07/01/06 | Unknowr 01/01/07 |
| 5 6 7 | Vandenberg Village Community Services District Oceano Community Services District Nipomo Community Services District | Administrative & Accounting Assistant ¹ Secretary/Clerk / Administrative Assistant ² Secretary/Clerk | \$3,842 \$3,803 \$3,425 | 07/01/06 07/01/06 07/01/06 | 07/01/07 07/01/07 07/01/07 |
| 9 | San Miguel Community Services District Templeton Community Services District City of Morro Bay Goleta Water District Heritage Ranch Community Services District Ojai Valley Sanitary District | Accounting Administrative Assistant ³ Clerk - PT ⁵ N/C N/C N/C N/C | \$2,773 \$2,558 | 07/01/06 07/01/06 | 07/01/07 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$3,837 -12.0% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$3,876 -13.2% | | |

- 1 Also assists the Finance Administrator with accounting tasks.
- 2 Nipomo's Class is bracketed by two comparators; the average salary of the two bracketed classes is shown.
- 3 Acts as Deputy Secretary to the Board & Secretary to the District; requires 2 years of experience.
- 4 Requires completion of two years of college or an Associate's degree and two years of experience.
- 5 This is a part-time classification (\$14.76/hour); the salary shown was converted to reflect a full-time equivalent,
- 6 This class performs accounting & billing duties as well as other District Administrative duties.
- a, Mission Hills CSD's salaries are spiked; salary is shown net the Social Security contribution of 6.2%.

| Rank | Comparator Agency | Class Title | Top Monthly Salary | Effective Date | Next Salary Increase |
|---------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|---------------------------|-----------------------------|-----------------------------|
| | Goleta Sanitary District | Senior Wastewater Treatment Plant Operator 5 | \$6,839 | 07/01/06 | Unknowr |
| 2 | Goleta Water District | Chief Water TX Operator / Chief Distribution System Operator 1.2 | \$6,556 | 07/01/06 | 01/01/07 |
| 3 | Ojai Valley Sanitary District | Treatment Plant Operator III / Collection System Operator III 1.4 | \$5,233 | 07/01/06 | 07/01/07 |
| 4 5 | Heritage Ranch Community Services District Templeton Community Services District | Treatment Operator III ³ Utility Worker - Lead | \$4,756 \$4,382 | 07/01/06 07/01/06 | 07/01/07 07/01/07 |
| 6 7 | San Miguel Community Services District Nipomo Community Services District | Utility Services Operator ⁶ Utility Foreman | \$4,333 \$4,316 | 07/01/06 07/01/06 | 07/01/07 07/01/07 |
| 8 | Cambria Community Services District | Sr. Water Treatment Operator / Sr. Wastewater Operator 1 | \$4,305 | 07/01/06 | 01/01/07 |
| 9 | Oceano Community Services District City of Morro Bay City of Pismo Beach Mission Hills Community Services District Vandenberg Village Community Services District | Utility Systems Lead Person ⁷ N/C N/C N/C N/C N/C | \$3,460 | 07/01/06 | 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$4,983 -15.5% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$4,569 -5.9% | | |

- 1 Nipomo's Class is bracketed by two comparators; the average salary of the two bracketed classes is shown.
- 2 Requires T5 & D5 Certifications within 3 yrs. of hire, respectively.
- 3 Requires a Grade 3 Water Treatment Operator Certificate & a Grade 2 Distribution Certificate,
- 4 Wastewater Treatment Plant Operations & Collection only; requires the possession of or ability to obtain a Grade III Wastewater Treatment Plant Operator Certificate within 1 year.
- 5 Requires a Grade IV Wastewater Treatment Plant Operator Certificate.
- 6 Requires a D2 Certificate & a Grade 1 Wastewater Treatment Plant Operator Certificate,
- 7 Requires Water Treatment Certificate Grade 2 & a Water Distribution Certificate Grade 2.

| Rank | Comparator Agency | Class Title | Top Monthly Salary | Effective Date | Next Salary Increase |
|------|------------------------------------------------|------------------------------------------------------------------------------------------------------------------|--------------------------|----------------------|----------------------------|
| 1 | Ojai Valley Sanitary District | Treatment Plant Operator II / Collection System Operator II 1,7 | \$4,656 | 07/01/06 | 07/01/07 |
| 2 | Goleta Water District Goleta Sanitary District | Distribution System Operator I / Water Treatment Operator I ^{1,4} Wastewater Treatment Plant Operator I | \$4,639 \$4,620 | 07/01/06 07/01/06 | 01/01/07 Unknowr |
| 4 | Vandenberg Village Community Services District | Service Person II 6 | \$4,447 | 07/01/06 | 07/01/07 |
| 5 | Heritage Ranch Community Services District | Treatment Operator II 5 | \$4,264 | 07/01/06 | 07/01/07 |
| 6 | City of Pismo Beach | Wastewater Plant Operator II / Maintenance/Worker II 1,2 | \$4,196 | 07/01/06 | 07/01/07 |
| 7 | Mission Hills Community Services District a | Operator II ⁸ | \$4,171 | 07/01/06 | 07/01/07 |
| 8 | Cambria Community Services District | Water Treatment Operator II / Wastewater Operator II 1 | \$3,854 | 07/01/06 | 01/01/07 |
| 9 | Nipomo Community Services District | Utility Operator | \$3,733 | 07/01/06 | 07/01/07 |
| 10 | Templeton Community Services District | Utility Worker II | \$3,732 | 07/01/06 | 07/01/07 |
| 11 | City of Morro Bay | WW Treatment Plant Operator II / Maintenance Worker II 1,3 | \$3,595 | 07/01/05 | Unknown |
| 12 | Oceano Community Services District | Utility Systems Operator | \$2,965 | 07/01/06 | 07/01/07 |
| 13 | San Miguel Community Services District | Utility Services Worker | \$2,427 | 07/01/06 | 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$3,964 -6.2% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$4,183 -12.1% | | |

- 1 Nipomo's Class is bracketed by two comparators; the average salary of the two bracketed classes is shown,
- 2 Wastewater Plant Operator II must possess a Grade II Wastewater Treatment Plant Operator Certificate.
- 3 The Wastewater Treatment Plant Operator II does not do collection & requires a Grade II Wastewater Treatment Plant Operator Cert.; the Maintenance worker II must obtain a Grade I Water Treatment Cert. within 6 mos.
- 4 The Water Treatment Operator I requires a Grade T1 Water Treatment Operator Certificate.
- 5 Requires T2 & Wastewater I or a T2 & D1 Certification.
- 6 Requires Grade 2 Water Treatment Plant Operator Certificate; Grade 1 Wastewater Collection System Certificate.
- 7 Wastewater Treatment Operations & Collection only; requires the possession, or ability to obtain a Grade II Wastewater Treatment Plant Operation Certification within one year of employment.
- 8 Requires either a Grade II Water Treatment Operator's Certificate or a Grade I Wastewater Treatment Plant Operator's Certificate.
- a. Mission Hills CSD's salaries are spiked; salary is shown net the Social Security contribution of 6.2%,

| Rank | Comparator Agency | Class Title | Top Monthly Salary | Effective Date | Next Salary Increase |
|---------------|----------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|---------------------------|-----------------------------|----------------------------|
| 1 | Mission Hills Community Services District ^a | Operations Supervisor 7 | \$6,831 | 07/01/06 | 07/01/07 |
| 2 | Ojai Valley Sanitary District Goleta Sanitary District | Treatment Plant Supv. Operator / Collection System Supv. Opr. 1,5 Collection Maintenance Supervisor | \$6,779 \$6,616 | 07/01/06 07/01/06 | 07/01/07 Unknowr |
| 4 | Vandenberg Village Community Services District | Operations & Maintenance Manager 4 | \$5,960 | 07/01/06 | 07/01/07 |
| 5 | Heritage Ranch Community Services District | Operations Supervisor 3 | \$5,630 | 07/01/06 | 07/01/07 |
| 6 7 | City of Pismo Beach Templeton Community Services District | Water System Supervisor / Waste Water System Supv. 1 Utilities Supervisor | \$5,511 \$5,285 | 07/01/06 07/01/06 | 07/01/07 07/01/07 |
| 8 9 | City of Morro Bay Nipomo Community Services District | WW Treatment Plant Supv. / Public Svcs. Maint. Superintendent 1.2 Utility Supervisor | \$5,134 \$5,082 | 07/01/05 07/01/06 | Unknowr 07/01/07 |
| 10 | Oceano Community Services District Cambria Community Services District Goleta Water District San Miguel Community Services District | Utility Operations Supervisor ⁶ N/C N/C N/C | \$5,026 | 07/01/06 | 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$5,863 -15.4% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$5,630 -10.8% | | |

- 1 Nipomo's Class is bracketed by two comparators; the average salary of the two bracketed classes is shown.
- 2 Wastewater Treatment Plant Supervisor requires a Grade III Wastewater Treatment Plant Operators Certificate.
- 3 Requires a Grade 3 Treatment Certificate & a Grade 2 Distribution Certification.
- 4 Requires Grade 3 Water Treatment Plant Operator Certificate, D3; Grade 2 Wastewater Collection System Certificate. No supervisor-level at the District.
- 5 Wastewater Treatment Operations & Collection only; requires the possession or ability to obtain a Grade III Wastewater Treatment Plant Operator Certificate within 1 year of employment & equivalent to an Associates degree.
- 6 Requires a Grade III Water Treatment Operator Certificate; Wastewater Treatment Plant Operator (III) Certificate is desired.
- 7 Requires a Grade III Water Treatment Plant Operator Certificate.
- a. Mission Hills CSD's salaries are spiked; salary is shown net the Social Security contribution of 6.2%,

| Rank | Comparator Agency | Class Title | Top Monthly Salary | Effective Date | Next Salary Increase |
|-------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| 1 2 3 4 5 6 7 8 9 | Ojai Valley Sanitary District Vandenberg Village Community Services District Cambria Community Services District City of Pismo Beach Heritage Ranch Community Services District Mission Hills Community Services District City of Morro Bay Goleta Sanitary District Nipomo Community Services District Goleta Water District | Treatment Plant Operator I / Collection System Operator I ^{1,5} Service Person I Water Treatment Operator I / Wastewater Operator I ¹ Wastewater Plant Operator I / Maintenance Worker I ^{1,2} Operator in Training ⁴ Operator in Training ⁶ WW Treatment Plant Operator in Training ³ Wastewater Treatment Plant Operator in Training Utility Worker N/C | \$4,236 \$3,842 \$3,451 \$3,444 \$3,354 \$3,284 \$3,281 \$3,262 \$2,844 | 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/05 07/01/06 07/01/06 | 07/01/07 07/01/07 01/01/07 07/01/07 07/01/07 07/01/07 Unknown Unknown |
| | Oceano Community Services District San Miguel Community Services District Templeton Community Services District | N/C N/C N/C | | | |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$3,519 -23.7% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$3,399 -19.5% | | |

- 1 Nipomo's Class is bracketed by two comparators; the average salary of the two bracketed classes is shown.
- 2 Does not require a Class B Drivers License; must obtain a valid Class A Drivers License within 1 yr. probationary period.
- 3 Responsibilities only include operating & maintaining facilities of a Wastewater Treatment Plant.
- 4 Requires a OIT Certification for Wastewater Treatment.
- 5 Wastewater Treatment Operations & Collection only; requires possession or ability to obtain a Grade I Wastewater Treatment Plant Operator Certificate within 1 year of employment,
- 6 Requires a Wastewater Treatment Plant Operator-In-Training Grade I Certificate within three months, and a Water Treatment Plant Operator Certificate Grade I within 18 months.
- a. Mission Hills CSD's salaries are spiked; salary is shown net the Social Security contribution of 6.2%.

| Rank | Comparator Agency | Class Title | Top Monthly Salary | Effective Date | Next Salary Increase |
|------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------|--------------------------------------------------------------|-------------------------------------------------|
| 1 2 3 4 | Goleta Water District Templeton Community Services District Cambria Community Services District Nipomo Community Services District City of Morro Bay City of Pismo Beach Goleta Sanitary District Heritage Ranch Community Services District Mission Hills Community Services District Oceano Community Services District Ojai Valley Sanitary District San Miguel Community Services District Vandenberg Village Community Services District | Engineering Associate ² Water Conservation Specialist ¹ Permits & Conservation Specialist Water Conservation/Compliance Specialist N/C | \$6,556 \$5,131 \$4,277 \$3,424 | 07/01/06 07/01/06 07/01/06 07/01/06 | 01/01/0 07/01/0 01/01/0 07/01/0 |
| | | Average of Comparators % Nipomo Community Services District Above/Below Median of Comparators % Nipomo Community Services District Above/Below | Insufficient Insufficient | Data for Ana Data for Ana Data for Ana Data for Ana | alysis alysis |

¹ This is a part-time classification (\$29.60/hour); the salary shown was converted to reflect a full-time equivalent.

² One of the incumbents in this classification is responsible for supervising the water conservation program; this class doesn't not require a P.E.

Appendix IIb Nipomo Community Services District **Benefits Detail** November 2006

| Адепсу | Nipomo Community Services District | Cambria CSD | City of Morro Bay | City of Pismo Beach | Goleta Sanitary District | Goleta Water District | Heritage Ranch CSD | Mission Hills CSD | Oceano CSD | Ojai Valley Sanitary District | San Miguel CSD | Templeton CSD | Vandenberg Village CSD |
|-----------------------------------------------------------------------------------------------------------------------|---------------------------------------|---------------------------|-------------------|------------------------|----------------------------------------|--------------------------|-----------------------|--------------------------------------|------------|----------------------------------|-------------------|-----------------------------|---------------------------------------|
| Class Title | Assistant Administrator | Finance Manager | N/C | N/C | Office Manager | N/C | N/C | Accountant | N/C | N/C | N/C | Rec. & Admin. Supervisor | Finance Administrator |
| Top Monthly Salary | \$5,112 | \$7,090 | | | \$6,918 | | | \$4,679 | | | | \$5,285 | \$5,148 |
| Employee Retirement PERS ER-Paid EE Contribution Employer Contribution Social Security Other | \$409 \$1,063 | \$567 \$1,588 \$440 | | | \$484 \$806 \$429 | | | \$308 | | | | \$423 \$1,235 \$655 | \$412 \$737 |
| Insurance Cafeteria Health Dental ⁴ Vision ^{3,7,8} Life LTD STD and/or SDI EAP Other ² | \$930 \$134 \$18 | \$950 \$116 | | | \$1,791 \$119 \$46 \$8 \$1 | | | \$382 \$27 \$30 \$17 \$6 | | | | \$804 \$167 | \$444 \$67 \$17 \$17 \$72 |
| Leave Vacation Holidays Administrative Auto Allowance | \$295 \$236 \$98 | \$409 \$300 | | | \$399 \$293 | | | \$229 \$248 | | | | \$305 \$244 | \$297 \$238 |
| Deferred Compensation | | \$217 | | | | | | | | | | | |
| Other ⁶ | | \$29 | | | | | | | | | | | |
| Longevity | Yes¹ | Yes ⁵ | | | | | | | | | | | |
| enefit Cost | \$3,185 | \$4.615 | NIC | N/C | \$4,376 | N/C | N/C | \$1,248 | N/C | NIC | N/C | \$3,832 | \$2,300 |
| otal Monthly Compensation | \$8,297 | \$11,705 | N/C | N/C | \$11,294 | N/C | N/C | \$5,927 | N/C | N/C | N/C | \$9,117 | \$7,449 |

Note: Total Monthly Compensation number may vary slightly from the sum of its components due to cell formulas & rounding,

¹ Nipomo's Longevity plan offers 2,5% after 15 years of service; 2.5% after 20 years of service.

² Nipomo District's contribution of the Survivor Benefit. 3 Goleta Sanitary District's Vision is included in Health.

⁴ Cambria Community Services District's Life is included in their Dental Plan.

⁵ Cambria's Longevity plan offers 5% at 15 years of service,

⁶ Cambria provides \$350 per year for Business, Professional, Conference or Educational allowance, 7 Mission Hills Community Services District does not have a Vision Plan, but will reimburse all employees \$200 per year for vision care expenses.

⁸ Templeton CSD's dental coverage includes vision, EAP, and any other medical expenses,

Appendix IIb Nipomo Community Services District **Benefits Detail** November 2006

| Agency | Nipomo Community Services District | Cambria CSD | City of Morro Bay | City of Pismo Beach | Goleta Sanitary District | Goleta Water District | Heritage Ranch CSD | Mission Hills CSD | Oceano CSD | Ojai Valley Sanitary District | San Miguel CSD | Templeton CSD | Vandenberg Village CSD |
|-----------------------------|---------------------------------------|---------------------------------|--------------------|------------------------|-----------------------------|----------------------------------------|-----------------------|---------------------------------------|--------------------------|------------------------------------|-----------------------------|------------------------|------------------------------------|
| Class Title | Billing Clerk | Administrative Technician II | Account Clerk I | Accounting Clerk | Accounting Secretary | Acct, Clk, II / Cust, Srvc, Rep, II | Office Assistant | Customer Service Representative II | Secretary/ Bookkeeper | Customer Service Representative | Billing Admin, Assistant | Office Assistant II | Customer Service Representative |
| Top Monthly Salary | \$3,164 | \$3,518 | \$2,921 | \$3,443 | \$4,235 | \$4,000 | \$3,487 | \$3,485 | \$3,885 | \$4,216 | \$2,773 | \$2,834 | \$3,484 |
| Employee Retirement PERS | | | | | | | | | | | | | |
| ER-Paid EE Contribution | \$253 | \$281 | \$204 | \$198 | \$296 | \$320 | \$279 | | \$272 | \$295 | \$222 | \$227 | \$279 |
| Employer Contribution | \$658 | \$788 | \$511 | \$402 | \$493 | \$722 | \$590 | | \$284 | \$434 | \$471 | \$662 | \$499 |
| Social Security Other | | \$218 | | \$213 | \$263 | \$248 | | \$229 | | | | \$351 | |
| Insurance | | | | | | | | | | | | | |
| Cafeteria 7 | | | \$821 | \$750 | | | | | \$665 | \$1,102 | \$500 | | |
| Health | \$930 | \$950 | | | \$1,791 | \$717 | \$930 | \$382 | | | | \$804 | \$444 |
| Dental 1 | \$134 | \$116 | | | \$119 | \$109 | \$63 | \$27 | | | | \$167 | \$67 |
| Vision 3,4,11,12 | \$18 | | | 1000 | 220 | \$21 | | 7500 | | \$28 | | | \$17 |
| Life LTD | | | | S11 | \$29 | \$12 | | \$22 | | \$19 | | | \$17 |
| STD and/or SDI | | | | | \$5 \$1 | \$15 | | \$13 \$4 | | \$29 \$22 | | | \$72 |
| EAP | | | | \$4 | 21 | \$1 | | 54 | | \$5 | | | |
| Other ² | \$3 | | | 34 | | 31 | | | | 33 | | | |
| Leave | | | | | | | | | | | | | |
| Vacation ⁶ | \$183 | \$203 | \$135 | \$199 | \$244 | \$292 | \$201 | \$171 | \$149 | \$259 | \$256 | \$164 | \$201 |
| Holidays | \$146 | \$149 | \$146 | \$172 | \$179 | \$138 | \$141 | \$185 | \$179 | \$162 | \$128 | \$131 | \$161 |
| Administrative | 1/2/09/3 | \$30 | | | | | | 30.55. | | a., 72 | | | |
| Auto Allowance | | | | | | | | | | | | | |
| Deferred Compensation | | | | | | | | | | | | | |
| Other 10 | | \$29 | | | | | | | | | | | |
| Longevity | Yes ' | Yes ⁹ | | | | Yes ⁵ | | | | | | | |
| Senefit Cost | \$2,324 | \$2,765 | \$1,818 | \$1,950 | \$3,420 | \$2,596 | \$2,224 | \$1,034 | \$1,550 | \$2,355 | \$1,577 | \$2,505 | \$1,756 |
| otal Monthly Compensation | \$5,488 | \$6,283 | \$4,739 | \$5,393 | \$7,655 | \$6,596 | \$5,711 | \$4,519 | \$5,435 | \$6,572 | \$4,351 | \$5,339 | \$5,241 |

Note: Total Monthly Compensation number may vary slightly from the sum of its components due to cell formulas & rounding.

¹ Nipomo's Longevity plan offers 2,5% after 15 years of service; 2,5% after 20 years of service, 2 Nipomo District's contribution of the Survivor Benefit,

³ Goleta Sanitary District's Vision is included in Health,

⁴ Heritage Ranch's Vision is included in Dental; they are on a reimbursement (up to \$1000/year),

⁵ Goleta Water District's Longevity plan offers; @10 years - Step "H" - 5% increase, @15 years - Step "I" - 5% increase,

⁶ San Miguel District's Vacation pay includes vacation, sick time. & personal leave,

⁷ Oceano Community Services District's Cafeteria plan includes; health, dental, vision, and life premiums,

⁸ Cambria Community Services District's Life is included in their Dental Plan,

⁹ Cambria's Longevity plan offers 5% at 15 years of service,

¹⁰ Cambria provides \$350 per year for Business, Professional, Conference or Educational allowance.

¹¹ Mission Hills Community Services District does not have a Vision Plan, but will reimburse all employees \$200 per year for vision care expenses,

¹² Templeton CSD's dental coverage includes vision, EAP, and any other medical expenses,

Appendix IIb Nipomo Community Services District Benefits Detail November 2006

| Agency | Nipomo Community Services District | Cambria CSD | City of Morro Bay | City of Pismo Beach | Goleta Sanitary District | Goleta Water District | Heritage Ranch CSD | Mission Hills CSD | Oceano CSD | Ojai Valley Sanitary District | San Miguel CSD | Templeton CSD | Vandenberg Village CSD |
|----------------------------------------------------------------------------------------------|----------------------------------------|---------------------------|----------------------|------------------------|-----------------------------|--------------------------|-----------------------|----------------------|------------|----------------------------------|-------------------|------------------|---------------------------|
| Class Title | District Engineer / Project Manager | District Engineer | N/C | N/C | N/C | N/C | N/C | N/C | N/C | N/C | N/C | N/C | N/C |
| Top Monthly Salary | \$7,000 | \$8,610 | | | | | | | | | | | |
| Employee Retirement PERS ER-Paid EE Contribution Employer Contribution Social Security Other | \$560 \$1,455 | \$689 \$1,929 \$487 | | | | | | | | | | | |
| Insurance Cafeteria Health Dental ³ Vision Life LTD STD and/or SDI | \$930 \$134 \$18 | \$950 \$116 | | | | | | | | | | | |
| EAP Other ² | \$3 | | | | | | | | | | | | |
| Leave Vacation Holidays Administrative | \$404 \$323 \$135 | \$497 \$364 | | | | | | | | | | | |
| Auto Allowance | | \$350 | | | | | | | | | | | |
| Deferred Compensation | | \$217 | | | | | | | | | | | |
| Other ⁵ | | \$64 | | | | | | | | | | | |
| Longevity | Yes ¹ | Yes 4 | | | | | | | | | | | |
| Senefit Cost | \$3,961 | \$5,662 | N/C | N/C | N/C | N/C | N/C | N/C | N/C | N/C | NIC | N/C | N/C |
| otal Monthly Compensation | \$10,961 | \$14,272 | N/C | N/C | N/C | N/C | N/C | N/C | N/C | N/C | N/C | N/C | N/C |

Note: Total Monthly Compensation number may vary slightly from the sum of its components due to cell formulas & rounding,

¹ Nipomo's Longevity plan offers 2.5% after 15 years of service; 2.5% after 20 years of service.

² Nipomo District's contribution of the Survivor Benefit,

³ Cambria Community Services District's Life is included in their Dental Plan.

⁴ Cambria's Longevity plan offers 5% at 15 years of service,

⁵ Cambria provides \$350 per year for Business, Professional, Conference or Educational allowance and \$35 per month cell phone allowance,

| Agency | Nipomo Community Services District | Cambria CSD | City of Morro Bay | City of Pismo Beach | Goleta Sanitary District | Goleta Water District | Heritage Ranch CSD | Mission Hills CSD | Oceano CSD | Ojai Valley Sanitary District | San Miguel CSD | Templeton CSD | Vandenberg Village CSD |
|-------------------------------------------------------------------------------------------------------------|---------------------------------------|---------------------------|-------------------|--------------------------------|-----------------------------|---------------------------------|-------------------------|-----------------------|-------------------------|----------------------------------|--------------------|-----------------------------|-------------------------------|
| Class Title | General Manager | General Manager | N/C | PW Director / City Engineer | General Manager | Gen, Manger & Chief Engineer | General Manager | General Manager | General Manager | General Manager | General Manager | General Manager | District Genera Manager |
| Top Monthly Salary | \$8,333 | \$10,129 | | \$10,205 | \$14,423 | \$12,810 | \$7,667 | \$8,920 | \$7,410 | \$10,628 | \$5,000 | \$9,333 | \$8,167 |
| Employee Retirement PERS ER-Paid EE Contribution Employer Contribution Social Security Other | \$667 \$1,733 | \$810 \$2,269 \$487 | | \$587 \$1,192 \$487 | \$1,010 \$1,680 \$487 | \$1,025 \$2,312 \$487 | \$613 \$1,297 | \$487 | \$519 \$542 | \$744 \$1,094 | \$400 \$850 | \$747 \$2,181 \$1,157 | \$653 \$1,170 |
| Insurance Cafeteria ⁸ Health Dental ⁹ Vision ^{3,6,12,13} Life | \$930 \$134 \$18 | \$950 \$116 | | \$750 \$27 | \$1,791 \$119 \$97 | \$717 \$109 \$21 \$65 | \$930 \$83 | \$382 \$27 \$57 | \$665 | \$1.102 \$28 \$46 | \$500 | \$804 \$167 | \$444 \$67 \$17 \$17 |
| LTD STD and/or SDI EAP Other ² | \$3 | | | \$4 | \$16 \$2 | \$49 | | \$33 \$11 | | \$72 \$55 \$5 | | | \$72 |
| Leave | | | | | | | | | | | | | |
| Vacation ⁴ Holidays Administrative | \$481 \$385 \$160 | \$584 \$429 | | \$589 \$510 \$392 | \$632 \$610 | \$936 \$443 \$493 | \$442 \$310 \$147 | \$729 \$474 | \$285 \$342 \$143 | \$654 \$409 | \$462 \$231 | \$538 \$431 \$144 | \$471 \$377 |
| Auto Allowance | \$300 | \$350 | | \$250 | \$450 | \$450 | \$250 | | \$300 | \$450 | \$450 | \$450 | |
| Deferred Compensation | | \$217 | | \$375 | \$100 | \$500 | | | | | | | |
| Other 5.11 | | \$64 | | | | | \$25 | | | | | | |
| Longevity | Yes¹ | Yes 10 | | | | Yes 7 | | | | | | | |
| enefit Cost | \$4,809 | \$6,275 | N/C | \$5,164 | \$7,194 | \$7,608 | \$4,098 | \$2,200 | \$2,795 | \$4,660 | \$2,892 | \$6,618 | \$3,288 |
| otal Monthly Compensation | \$13,143 | \$16,404 | N/C | \$15,368 | \$21,617 | \$20,418 | \$11,765 | \$11,119 | \$10,205 | \$15,288 | \$7,892 | \$15,951 | \$11,454 |

¹ Nipomo's Longevity plan offers 2,5% after 15 years of service; 2,5% after 20 years of service,

² Nipomo District's contribution of the Survivor Benefit.

³ Goleta Sanitary District's Vision is included in Health,

⁴ San Miguel District's Vacation pay includes vacation, sick time, & personal leave, 5 Heritage Ranch provides \$25 a month cell phone allowance,

⁶ Heritage Ranch's Vision is included in Dental; they are on a reimbursement (up to \$1000/year).

⁷ Goleta Water District's Longevity plan offers: @10 years - Step "H" - 5% increase, @15 years - Step "T" - 5% increase, 8 Oceano Community Services District's Cafeteria plan includes; health, dental, vision, and life premiums.

⁹ Cambria Community Services District's Life is included in their Dental Plan.

¹⁰ Cambria's Longevity plan offers 5% at 15 years of service.

11 Cambria provides \$350 per year for Business, Professional, Conference or Educational allowance and \$35 per month cell phone allowance.

¹² Mission Hills Community Services District does not have a Vision Plan, but will reimburse all employees \$200 per year for vision care expenses.

¹³ Templeton CSD's dental coverage includes vision, EAP, and any other medical expenses,

| Agency | Nipomo Community Services District | Cambria CSD | City of Morro Bay | City of Pismo Beach | Goleta Sanitary District | Goleta Water District | Heritage Ranch CSD | Mission Hills CSD | Oceano CSD | Ojai Valley Sanitary District | San Miguel CSD | Templeton CSD | Vandenberg Village CSD |
|-------------------------------------------------------------------------------------------------------------|---------------------------------------|-------------|-----------------------------|-------------------------|----------------------------------------|---------------------------------------------|--------------------------|----------------------|------------|----------------------------------|-------------------|-------------------------|---------------------------------------|
| Class Title | Maintenance Worker | N/C | Maint, Worker II - Water | Maintenance Worker I | Maintenance Worker | Gen, Srvc, Worker I / Meter Specialist I | Maintenance Worker II | N/C | N/C | N/C | N/C | Maintenance Worker | Service Person I |
| Top Monthly Salary | \$2,702 | | \$3,281 | \$3,359 | \$3,455 | \$4,000 | \$2,754 | | | | | \$2,621 | \$3,842 |
| Employee Retirement PERS ER-Paid EE Contribution Employer Contribution Social Security Other | \$216 \$562 | | \$230 \$574 | \$193 \$392 \$208 | \$242 \$402 \$214 | \$320 \$722 \$248 | \$220 \$466 | | | | | \$210 \$612 \$325 | \$307 \$550 |
| Insurance Cafeteria Health Dental Vision 3-48 Life LTD STD and/or SDI EAP | \$930 \$134 \$18 | | \$821 | \$750 \$11 | \$1,791 \$119 \$23 \$4 \$0 | \$717 \$109 \$21 \$12 \$15 | \$930 \$83 | | | | | \$804 \$167 | \$444 \$67 \$17 \$17 \$72 |
| Other ² | \$3 | | | 14.5 | | | | | | | | | |
| Leave Vacation Holidays Administrative | \$156 \$125 | | \$151 \$164 | \$194 \$168 | \$199 \$146 | \$292 \$138 | \$159 \$111 | | | | | \$151 \$121 | \$222 \$177 |
| Auto Allowance | | | | | | | | | | | | | |
| Deferred Compensation | | | | | | | | | | | | | |
| Other | | | | | | | | | | | | | |
| Longevity | Yes 1 | | | | | Yes ⁵ | | | | | | | |
| Benefit Cost | \$2,143 | N/C | \$1,941 | \$1.921 | \$3,142 | \$2,596 | \$1,970 | N/C | N/C | N/C | N/C | \$2,390 | \$1,873 |
| Total Monthly Compensation | \$4,845 | N/C | \$5,222 | \$5,280 | \$6,597 | \$6,596 | \$4,724 | N/C | N/C | N/C | N/C | \$5,011 | \$5,715 |

Nipomo's Longevity plan offers 2,5% after 15 years of service; 2,5% after 20 years of service;
 Nipomo District's contribution of the Survivor Benefit
 Goleta Sanitary District's Vision is included in Health.

⁴ Heritage Ranch's Vision is included in Dental; they are on a reimbursement (up to \$1000/year).

5 Goleta Water District's Longevity plan offers; @10 years - Step "H" - 5% increase, @15 years - Step "I" - 5% increase

6 Templeton CSD's dental coverage includes vision, EAP, and any other medical expenses

| Agency | Nipomo Community Services District | Cambria CSD | City of Morro Bay | City of Pismo Beach | Goleta Sanitary District | Goleta Water District | Heritage Ranch CSD | Mission Hills CSD | Oceano CSD | Ojai Valley Sanitary District | San Miguel CSD | Templeton CSD | Vandenberg Village CSD |
|------------------------------------------------------------------------------|---------------------------------------|------------------------------------|-------------------|----------------------------------------|-----------------------------|--------------------------|-----------------------|-----------------------------|---------------------------------------|----------------------------------|--------------------------------|-------------------------|-------------------------------------|
| Class Title | Secretary / Clerk | Executive Asst./ District Clerk | N/C | Executive Asst, / Deputy City Clerk | Accounting Secretary | N/C | N/C | Administrative Assistant | Secretary/Clerk / Admin, Assistant | NC | Accounting Admin, Assistant | Clerk - PT | Administrative & Accounting Asst |
| Top Monthly Salary | \$3,425 | \$3,911 | | \$4,987 | \$4,235 | | | \$4,585 | \$3,803 | | \$2,773 | \$2,558 | \$3,842 |
| Employee Retirement PERS | paraeca | 360.27 | | | | | | | | | | | |
| ER-Paid EE Contribution Employer Contribution Social Security Other | \$274 \$712 | \$313 \$876 \$242 | | \$287 \$583 \$309 | \$296 \$493 \$263 | | | \$302 | \$266 \$278 | | \$222 \$471 | \$205 \$598 \$317 | \$307 \$550 |
| Insurance Cafeteria ⁵ Health Dental ⁶ | \$930 \$134 | \$950 \$116 | | \$750 | \$1,791 \$119 | | | \$382 \$27 | \$665 | | \$500 | \$804 \$167 | \$444 \$67 |
| Vision 3,6,10 Life LTD STD and/or SDI EAP | \$18 | TOTAL COST | | \$11 \$4 | \$29 \$5 \$1 | | | \$29 \$17 \$6 | | | | | \$17 \$17 \$72 |
| Other ² | \$3 | | | | | | | | | | | | |
| Leave Vacation ⁴ Holidays Administrative | \$198 \$158 | \$226 \$165 \$34 | | \$288 \$249 | \$244 \$179 | | | \$225 \$243 | \$146 \$176 \$73 | | \$256 \$128 | \$148 \$118 | \$222 \$177 |
| Auto Allowance | | | | | | | | | | | | | |
| Deferred Compensation | | | | | | | | | | | | | |
| Other* | | \$29 | | | | | | | | | | | |
| Longevity | Yes | Yes [†] | | | | | | | | | | | |
| enefit Cost | \$2,426 | \$2,951 | N/C | \$2,481 | \$3,420 | NIC | NIC | \$1,232 | \$1,604 | N/C | \$1,577 | \$2,356 | \$1,873 |
| otal Monthly Compensation | \$5,851 | \$6,862 | NIC | \$7,467 | \$7,655 | N/C | N/C | \$5,817 | \$5,407 | N/C | \$4,351 | \$4,914 | \$5,715 |

¹ Nipomo's Longevity plan offers 2.5% after 15 years of service; 2.5% after 20 years of service. 2 Nipomo District's contribution of the Survivor Benefit.

² Nipomo Districts contribution of the Survivor Benefit,
3 Golleta Sanitary District's Vision is included in Health.
4 San Miguel District's Vacation pay includes vacation, sick time, & personal leave.
5 Oceano Community Services District's Caffetria plan includes; health, dentall, vision, and life premiums,
6 Cambria's Longevity plan offers 5% at 15 years of service.

Cambrid Scripenty, plant offices of 8 of 10 years of service.
 Cambrid provides \$350 per year for Business, Professional, Conference or Educational allowance.
 Mission Hills Community Services District does not have a Vision Plan, but will reimburse all employees \$200 per year for vision care expenses.
 Templeton CSD's dental coverage includes vision, EAP, and any other medical expenses.

| Agency | Niporno Community Services District | Cambria CSD | City of Morro Bay | City of Pismo Beach | Goleta Sanitary District | Goleta Water District | Heritage Ranch CSD | Mission Hills CSD | Oceano CSD | Ojai Valley Sanitary District | San Miguel CSD | Templeton CSD | Vandenberg Village CSD |
|-----------------------------|----------------------------------------|--------------------------------------------|-------------------|------------------------|------------------------------------|------------------------------------------------|---------------------------|----------------------|--------------------------------|----------------------------------------------------|------------------------------|--------------------------|---------------------------|
| Class Title | Utility Foreman | Sr. Water Treat. Oper / Sr. WW Operator | N/C | N/C | Sr. WW Treatment Plant Operator | Chief Water TX Oper/ Chief Dist. Sys. Oper. | Treatment Operator III | N/C | Utility Systems Lead Person | Treat, Plant Oper, III / Coll, System Oper, III | Utility Services Operator | Utility Worker = Lead | N/C |
| Top Monthly Salary | \$4,316 | \$4,305 | | | \$6,839 | \$6,556 | \$4,756 | | \$3,460 | \$5,233 | \$4,333 | \$4,382 | |
| Employee Retirement PERS | | | | | | | | | | | | | |
| ER-Paid EE Contribution | \$345 | \$344 | | | \$479 | \$524 | \$380 | | \$242 | \$366 | \$347 | \$351 | |
| Employer Contribution | \$897 | \$964 | | | 5797 | \$1,183 | \$805 | | \$253 | \$539 | \$737 | \$1,024 | |
| Social Security Other | X950-75 | \$267 | | | \$424 | \$406 | | | | | | \$543 | |
| Insurance | | | | | | | | | 2005 | | 2500 | | |
| Cafeteria 7 Health | \$930 | \$950 | | | \$1,791 | \$717 | \$930 | | \$665 | \$1,102 | \$500 | \$804 | |
| | | | | | | | | | | | | | |
| Dental ⁸ | \$134 | \$116 | | | \$119 | \$109 | \$83 | | | *** | | \$167 | |
| Vision ^{3,4,11} | \$18 | | | | | \$21 | | | | \$28 | | | |
| Life | | | | | \$46 | \$20 | | | | \$19 | | | |
| LTD STD and/or SDI | | | | | \$8 \$1 | \$25 | | | | \$36 \$27 | | | |
| EAP | | | | | 51 | | | | | \$5 | | | |
| Other ² | \$3 | | | | | \$1 | | | | 90 | | | |
| Other - | \$3 | | | | | | | | | | | | |
| Leave | 200000 | | | | | | | | | | | | |
| Vacation* | \$249 | \$248 | | | \$395 | \$479 | \$274 | | \$133 | \$322 | \$400 | \$253 | |
| Holidays | \$199 | \$182 | | | \$289 | \$227 | \$192 | | \$160 | \$201 | \$200 | \$202 | |
| Administrative | | 11 | | | | | | | | | | | |
| Auto Allowance | | | | | | | | | | | | | |
| Deferred Compensation | | 1 | | | | | | | | | | | |
| Other 16 | | \$29 | | | | | | | | | | | |
| Longevity | Yes 1 | Yes ° | | | | Yes ⁶ | | | | | | | |
| enefit Cost | \$2,775 | \$3,101 | N/C | N/C | \$4,348 | \$3,713 | \$2,665 | N/C | \$1,453 | \$2,645 | \$2,183 | \$3,343 | N/C |
| otal Monthly Compensation | \$7,091 | \$7,406 | N/C | N/C | \$11,187 | \$10,269 | \$7,421 | N/C | \$4,913 | \$7,878 | \$6,517 | \$7,725 | N/C |

¹ Nipomo's Longevity plan offers 2.5% after 15 years of service; 2.5% after 20 years of service 2 Nipomo District's contribution of the Survivor Benefit,

² Njomo District's contribution of the Survivor Benefit.
3 Goleta Sanitary District's Vision is included in Health.
4 Heritage Ranch's Vision is included in Health.
5 Goleta Water District's Longevity plan offers: @10 years - Step "I" - 5% increase, @15 years - Step "I" - 5% increase, loss in the part of the part of

| Agency | Nipomo Community Services District | Cambria CSD | City of Morro Bay | City of Pismo Beach | Goleta Sanitary District | Goleta Water District | Heritage Ranch CSD | Mission Hills CSD | Oceano CSD | Ojai Valley Sanitary District | San Miguel CSD | Templeton CSD | Vandenberg Village CSD |
|---------------------------------------------------|---------------------------------------|-------------------------------------------|-------------------------------|----------------------------------------|----------------------------------|---------------------------------------------|--------------------------|----------------------|-----------------------------|--------------------------------------------------|----------------------------|-------------------|---------------------------|
| Class Title | Utility Operator | Water Treat, Oper, II / WW Operator II | WWTPO II / Maint Worker II | WW Plant Oper, II/ Maint, Worker II | WW Treatment Plant Operator I | Dist, Sys, Oper, I / Water Treat, Oper_I | Treatment Operator II | Operator II | Utility Systems Operator | Treat, Plant Oper, II / Coll, System Oper, II | Utility Services Worker | Utility Worker II | Service Person |
| Top Monthly Salary | \$3,733 | \$3,854 | \$3,595 | \$4,196 | \$4,620 | \$4,639 | \$4,264 | \$4,171 | \$2,965 | \$4,656 | \$2,427 | \$3,732 | \$4,447 |
| Employee Retirement PERS ER-Paid EE Contribution | \$299 | \$308 | \$252 | \$241 | \$323 | \$371 | \$341 | | \$208 | \$326 | \$194 | \$299 | \$356 |
| Employer Contribution Social Security Other | \$776 | \$863 \$239 | \$629 | \$490 \$260 | \$538 \$286 | \$837 \$288 | \$721 | \$275 | \$217 | \$479 | \$413 | \$872 \$463 | \$637 |
| Insurance Cafeteria ⁷ | | | \$821 | \$750 | | | | | \$665 | \$1,102 | \$500 | Taran | |
| Health | \$930 | \$950 | | | \$1,791 | \$717 | 5930 | \$382 | | | | \$804 | \$444 |
| Dental * Vision 3.4.11.12 | \$134 | \$116 | | | \$119 | \$109 | \$83 | \$27 | | **** | | \$167 | \$67 \$17 |
| Life | \$18 | | | 511 | \$31 | \$21 \$14 | | \$26 | | \$28 \$19 | | | \$17 |
| LTD | | | | 211 | \$5 | \$18 | | \$16 | | \$32 | | | \$72 |
| STD and/or SDI | | | | | \$1 | 0.0 | | \$5 | | \$24 | | | |
| EAP | | | | \$4 | | \$1 | | | | \$5 | | | |
| Other ² | \$3 | l. | | | | | | | | | | | |
| Leave | | | | | | | | | | | | | |
| Vacation* | \$215 | 5222 | \$166 | \$242 | \$267 | \$339 | \$246 | \$204 | \$114 | \$287 | \$224 | \$215 | \$257 |
| Holidays Administrative | \$172 | \$163 | \$180 | \$210 | \$195 | \$161 | \$172 | \$221 | \$137 | \$179 | \$112 | \$172 | \$205 |
| Auto Allowance | | | | | | | | | | | | | |
| Deferred Compensation | | | | | | | | | | | | | |
| Other 10 | | \$29 | | | | | | | | | | | |
| Longevity | Yes ¹ | Yes ^u | | | | Yes ⁵ | | | | | | | |
| Benefit Cost | \$2,547 | \$2,891 | \$2,048 | \$2,209 | \$3,557 | \$2,875 | \$2,494 | \$1,157 | \$1,340 | \$2,481 | \$1,443 | \$2,991 | \$2,071 |
| otal Monthly Compensation | \$6,280 | \$6,745 | \$5,643 | \$6,405 | \$8,177 | \$7,514 | \$6,758 | \$5,328 | \$4,305 | \$7,137 | \$3,869 | \$6,723 | \$6,518 |

¹ Nipomo's Longevity plan offers 2.5% after 15 years of service; 2.5% after 20 years of service.

² Nipomo District's contribution of the Survivor Benefit.

³ Goleta Sanitary District's Vision is included in Health.

⁴ Heritage Ranch's Vision is included in Dental; they are on a reimbursement (up to \$1000/year).

⁵ Goleta Water District's Longevity plan offers; @10 years - Step "H" - 5% increase, @15 years - Step "I" - 5% increase,

⁶ San Miguel District's Vacation pay includes vacation, sick time, & personal leave.

⁷ Oceano Community Services District's Cafeteria plan includes; health, dental, vision, and life premiums

⁸ Cambria Community Services District's Life is included in their Dental Plan.

Cambria's Longevity plan offers 5% at 15 years of service.
 Cambria's Longevity plan offers 5% at 15 years of service.
 Cambria provides \$350 per year for Business, Professional, Conference or Educational allowance.
 Mission Hills Community Services District does not have a Vision Plan, but will reimburse all employees \$200 per year for vision care expenses.
 Templeton CSD's dental coverage includes vision, EAP, and any other medical expenses.

| Agency | Nipomo Community Services District | Cambria CSD | City of Morro Bay | City of Pismo Beach | Goleta Sanitary District | Goleta Water District | Heritage Ranch CSD | Mission Hills CSD | Oceano CSD | Ojai Valley Sanitary District | San Miguel CSD | Templeton CSD | Vandenberg Villag CSD |
|------------------------------------------------------------------------------|---------------------------------------|-------------|------------------------------------------|-------------------------------------|-----------------------------|--------------------------|--------------------------|--------------------------|----------------------------------|----------------------------------------------------|-------------------|---------------------------|-------------------------------|
| Class Title | Utility Supervisor | N/C | WWTP Supv. / Public Svcs. Maint. Supt | Water Sys. Supv./ WW System Supv | Coll, Maint Supervisor | N/C | Operations Supervisor | Operations Supervisor | Utility Operations Supervisor | Treat, Plant Supv. Opr., Coll, Sys. Supv. Opr., | NIC | Utilities Supervisor | Operations & Maint Manager |
| Top Monthly Salary | \$5,082 | | \$5,134 | \$5,511 | \$6,616 | | \$5,630 | \$6,831 | \$5,026 | \$6,779 | | \$5,285 | \$5,960 |
| Employee Retirement PERS | | | | | | | | | | | | | |
| ER-Paid EE Contribution Employer Contribution Social Security Other | \$407 \$1,057 | | \$359 \$898 | \$317 \$644 \$342 | \$463 \$771 \$410 | | \$450 \$952 | \$450 | \$413 \$571 | \$475 \$698 | | \$423 \$1,235 \$855 | \$477 \$854 |
| Insurance Cafeteria ⁶ Health | \$930 | | 5821 | \$750 | \$1,791 | | \$930 | \$382 | \$665 | \$1,102 | | \$804 | \$444 |
| Dental Vision ^{3,4,7,8} Life | \$134 \$18 | | | \$11 | \$119 | | \$83 | \$27 \$43 | | \$28 \$19 | | \$167 | \$67 \$17 \$17 \$72 |
| STD and/or SDI EAP | | | \$47 | \$4 | \$45 \$7 \$1 | | | \$25 \$9 | | \$46 \$35 \$5 | | | \$72 |
| Other 2 | \$3 | | | | | | | | | | | | |
| Leave Vacation Holidays Administrative | \$293 \$235 | | \$237 \$257 \$158 | \$318 \$276 \$106 | \$382 \$280 | | \$325 \$227 | \$335 \$363 | \$193 \$232 \$97 | \$417 \$261 | | \$305 \$244 \$81 | \$344 \$275 |
| Auto Allowance | | | | | | | | | | | | | |
| Deferred Compensation | | | \$83 | \$167 | | | | | | | | | |
| Other | | | | | | | | | | | | | |
| Longevity | Yes! | | | | | | | | | | | | |
| Benefit Cost | \$3,075 | N/C | \$2,861 | \$2,934 | \$4,268 | N/C | \$2,968 | \$1,634 | \$2,171 | \$3,086 | N/C | \$3,914 | \$2,566 |
| otal Monthly Compensation | \$8,157 | N/C | \$7,995 | \$8,445 | \$10,884 | N/C | \$8,598 | \$8,466 | \$7,197 | \$9,864 | N/C | \$9,199 | \$8,525 |

¹ Nipomo's Longevity plan offers 2,5% after 15 years of service; 2,5% after 20 years of service.

² Nipomo District's contribution of the Survivor Benefit.

³ Goleta Sanitary District's Vision is included in Health.

⁴ Heritage Ranch's Vision is included in Dental; they are on a reimbursement (up to \$1000/year).

⁵ Goleta Water District's Longevity plan offers; @10 years - Step "H" - 5% increase, @15 years - Step "I" - 5% increase 6 Oceano Community Services District's Cafeteria plan includes; health, dental, vision, and life premiums

⁷ Mission Hills Community Services District does not have a Vision Plan, but will reimburse all employees \$200 per year for vision care expenses

⁸ Templeton CSD's dental coverage includes vision, EAP, and any other medical expenses

| Agency | Nipomo Community Services District | Cambria CSD | City of Morro Bay | City of Pismo Beach | Goleta Sanitary District | Goleta Water District | Heritage Ranch CSD | Mission Hills CSD | Oceano CSD | Ojai Valley Sanitary District | San Miguel CSD | Templeton CSD | Vandenberg Village CSD |
|-----------------------------|---------------------------------------|-----------------------------------------|-------------------------------|-------------------------------------|--------------------------------------|--------------------------|-------------------------|-------------------------|------------|-------------------------------------------|-------------------|---------------|---------------------------|
| Class Title | Utility Worker | Water Treat, Oper, I / WW Operator I | WWTP Operator- in-Training | WW Plant Opr. I/ Maint. Worker I | WW Treatment Plant Opr, In Train. | N/C | Operator in Training | Operator in Training | N/C | Treat, Plant Opr, 17 Coll, Sys. Opr, 1 | NC | NC | Service Person |
| Top Monthly Salary | \$2,844 | \$3,451 | \$3.281 | \$3,444 | \$3,262 | | \$3,354 | \$3,284 | | \$4,236 | | | \$3,842 |
| Employee Retirement PERS | | 370a487a1 | | | | | | | | | | | |
| ER-Paid EE Contribution | \$228 | \$276 | \$230 | \$198 | \$228 | | \$268 | | | \$297 | | | \$307 |
| Employer Contribution | \$591 | \$773 | \$574 | \$402 | \$380 | | \$567 | | | \$436 | | | \$550 |
| Social Security Other | | \$214 | | \$214 | \$202 | | | \$216 | | | | | |
| Insurance | | | | | | | | | | | | | |
| Cafeteria | 190001 | 100041 | \$821 | \$750 | 1228000 | | 360000 | 190000 | | \$1,102 | | | VEAVES. |
| Health | \$930 | \$950 | | | \$1,791 | | \$930 | \$382 | | | | | \$444 |
| Dental 5 | \$134 | \$116 | | | 5119 | | \$83 | \$27 | | | | | \$67 |
| Vision 3,4,8 | \$18 | | | | | | | | | \$28 | | | \$17 |
| Life | | | | \$11 | \$22 | | | \$21 | | \$19 | | | \$17 |
| LTD | | | | | \$4 \$0 | | | \$12 | | \$29 | | | \$72 |
| STD and/or SDI | 1 | | | 201 | \$0 | 7.007 | | \$4 | | \$22 | | | |
| EAP | | | | \$4 | | \$1 | | | | \$5 | | | |
| Other 2 | \$3 | | | | | | | | | | | | |
| Leave | | 1445 | | | | | | | | | | | |
| Vacation | \$164 | \$199 | \$151 | \$199 | \$188 | | \$194 | \$161 | | \$261 | | | \$222 |
| Holidays | \$131 | \$146 | 3164 | \$172 | \$138 | | \$135 | \$174 | | \$163 | | | \$177 |
| Administrative | | | | | | | | | | | | | |
| Auto Allowance | | | | | | | | | | | | | |
| Deferred Compensation | | | | | | | | | | | | | |
| Other ⁷ | | \$29 | | | | | | | | | | | |
| Longevity | Yes ' | Yes ⁶ | | | | | | | | | | | |
| enefit Cost | \$2,199 | \$2,703 | \$1,941 | \$1,950 | \$3,073 | NIC | \$2,178 | \$998 | N/C | \$2,361 | N/C | N/C | \$1,873 |
| otal Monthly Compensation | \$5,043 | \$6,153 | \$5,222 | \$5,394 | \$6,335 | N/C | \$5,532 | \$4.282 | N/C | \$6,597 | N/C | N/C | \$5,715 |

¹ Nipomo's Longevity plan offers 2.5% after 15 years of service; 2.5% after 20 years of service. 2 Nipomo District's contribution of the Survivor Benefit,

³ Goleta Sanitary District's Vision is included in Health.

⁴ Heritage Ranch's Vision is included in Dental; they are on a reimbursement (up to \$1000/year).

⁵ Cambria Community Services District's Life is included in their Dental Plan.

⁶ Cambria's Longevity plan offers 5% at 15 years of service

⁷ Cambria provides \$350 per year for Business, Professional, Conference or Educational allowance

⁸ Mission Hills Community Services District does not have a Vision Plan, but will reimburse all employees \$200 per year for vision care expenses

| | Nipomo Community Services District | Cambria CSD | City of Morro Bay | City of Pismo Beach | Goleta Sanitary District | Goleta Water District | Heritage Ranch CSD | Mission Hills CSD | Oceano CSD | Ojai Valley Sanitary District | San Miguel CSD | Templeton CSD | Vandenberg Village CSD |
|------------------------------------------------------------------------------|-----------------------------------------------|--------------------------------------|-------------------|------------------------|-----------------------------|---------------------------|-----------------------|----------------------|------------|----------------------------------|-------------------|----------------------------------|---------------------------|
| Class Title | Water Conservation / Compliance Specialist | Permits & Conservation Specialist | N/C | N/C | N/C | Engineering Associate | NC | N/C | N/C | N/C | N/C | Water Conservation Specialist | NC |
| Top Monthly Salary | \$3,424 | \$4,277 | | | | \$6,556 | | | | | | \$5,131 | |
| Employee Retirement PERS | 6074 | \$342 | | | | 8504 | | | | | | | |
| ER-Paid EE Contribution Employer Contribution Social Security Other | \$274 \$712 | \$342 \$958 \$265 | | | | \$524 \$1,183 \$406 | | | | | | \$410 \$1,199 \$636 | |
| Insurance Cafeteria | | | | | | | | | | | | | |
| Health | \$930 | \$950 | | | | \$717 | | | | | | \$804 | |
| Dental 4 | \$134 | \$116 | | | | \$109 | | | | | | \$167 | |
| Vision 7 | \$18 | | | | | \$21 | | | | | | | |
| Life | | | | | | \$20 | | | | | | | |
| LTD | | | | | | \$25 | | | | | | | |
| STD and/or SDI EAP | | | | | | \$1 | | | | | | | |
| Other ² | \$3 | | | | | -51 | | | | | | | |
| Leave | | 5.000 | | | | | | | | | | | |
| Vacation | \$198 | \$247 | | | | \$479 | | | | | | \$296 | |
| Holidays Administrative | \$158 | \$181 \$37 | | | | \$227 | | | | | | \$237 | |
| Auto Allowance | | | | | | | | | | | | | |
| Deferred Compensation | | | | | | | | | | | | | |
| Other ⁸ | | \$29 | | | | | | | | | | | |
| Longevity | Yes¹ | Yes 5 | | | | Yes 0 | | | | | | | |
| lenefit Cost | \$2,426 | \$3,125 | N/C | N/C | N/C | \$3,713 | N/C | N/C | N/C | N/C | N/C | \$3,749 | N/C |
| otal Monthly Compensation | \$5,850 | \$7,402 | N/C | N/C | N/C | \$10,269 | N/C | N/C | N/C | N/G | N/C | \$8,880 | N/C |

¹ Nipomo's Longevity plan offers 2.5% after 15 years of service; 2.5% after 20 years of service, 2 Nipomo District's contribution of the Survivor Benefit,

³ Goleta Water District's Longevity plan offers: @10 years - Step "H" - 5% increase, @15 years - Step "J" - 5% increase, 4 Cambria Community Services District's Life is included in their Dental Plan, 5 Cambria's Longevity plan offers 5% at 15 years of service.

⁶ Cambria provides \$350 per year for Business, Professional, Conference or Educational allowance, 7 Templeton CSD's dental coverage includes vision, EAP, and any other medical expenses,

| Rank | Comparator Agency | Class Title | Total Monthly Compensation | Effective Date | Next Salary Increase |
|------|------------------------------------------------|-------------------------------------------------------------------------|----------------------------------|-------------------|----------------------------|
| 1 | Cambria Community Services District | Finance Manager | \$11,705 | 07/01/06 | 01/01/07 |
| 2 | Goleta Sanitary District | Office Manager | \$11,294 | 07/01/06 | Unknow |
| 3 | Templeton Community Services District | Recreation and Administrative Supervisor | \$9,117 | 07/01/06 | 07/01/07 |
| 4 | Nipomo Community Services District | Assistant Administrator | \$8,297 | 07/01/06 | 07/01/0 |
| 5 | Vandenberg Village Community Services District | Finance Administrator | \$7,449 | 07/01/06 | 07/01/07 |
| 6 | Mission Hills Community Services District | Accountant | \$5,927 | 07/01/06 | 07/01/0 |
| | City of Morro Bay | N/C | | | |
| | City of Pismo Beach | N/C | | | |
| | Goleta Water District | N/C | | | |
| | Heritage Ranch Community Services District | N/C | | | |
| | Oceano Community Services District | N/C | | | |
| | Ojai Valley Sanitary District | N/C | | | |
| | San Miguel Community Services District | N/C | | | |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$9,098 -9.7% | | |
| | | , | , | | |
| | | Median of Comparators | \$9,117 | | |
| | | % Nipomo Community Services District Above/Below | -9.9% | | |

| Rank | Comparator Agency | Class Title | Total Monthly Compensation | Effective Date | Next Salary Increase |
|------|------------------------------------------------|---------------------------------------------------------------------------------------|----------------------------------|-------------------|----------------------------|
| 1 | Goleta Sanitary District | Accounting Secretary | \$7,655 | 07/01/06 | Unknowr |
| 2 | Goleta Water District | | \$6.596 | 07/01/06 | 01/01/07 |
| 3 | Ojai Valley Sanitary District | Account Clerk II / Customer Service Representative II Customer Service Representative | \$6,572 | 07/01/06 | 07/01/07 |
| 4 | Cambria Community Services District | Administrative Technician II | \$6,283 | 07/01/06 | 01/01/07 |
| 5 | Heritage Ranch Community Services District | Office Assistant | \$5,711 | 07/01/06 | 07/01/07 |
| 6 | Nipomo Community Services District | Billing Clerk | \$5,488 | 07/01/06 | 07/01/07 |
| 7 | Oceano Community Services District | Secretary/Bookkeeper | \$5,435 | 07/01/06 | 07/01/07 |
| 8 | City of Pismo Beach | Accounting Clerk | \$5,393 | 07/01/06 | 07/01/07 |
| 9 | Templeton Community Services District | Office Assistant II | \$5,339 | 07/01/06 | 07/01/07 |
| 10 | Vandenberg Village Community Services District | Customer Service Representative | \$5,241 | 07/01/06 | 07/01/07 |
| 11 | City of Morro Bay | Account Clerk I | \$4,739 | 07/01/05 | Unknow |
| 12 | Mission Hills Community Services District | Customer Service Representative II | \$4,519 | 07/01/06 | 07/01/07 |
| 13 | San Miguel Community Services District | Billing Administrative Assistant | \$4,351 | 07/01/06 | 07/01/07 |
| | | Average of Comparators | \$5,653 | | |
| | | % Nipomo Community Services District Above/Below | -3.0% | | |
| | | Median of Comparators | \$5,414 | | |
| | | % Nipomo Community Services District Above/Below | 1.3% | | |

| Rank | Comparator Agency | Class Title | Total Monthly Compensation | Effective Date | Next Salary Increase |
|------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|-----------------------------|-----------------------------|
| 1 2 | Cambria Community Services District Nipomo Community Services District City of Morro Bay City of Pismo Beach Goleta Sanitary District Goleta Water District Heritage Ranch Community Services District Mission Hills Community Services District Oceano Community Services District Ojai Valley Sanitary District San Miguel Community Services District Templeton Community Services District Vandenberg Village Community Services District | District Engineer District Engineer / Project Manager N/C N/C N/C N/C N/C N/C N/C N/ | \$14,272 \$10,961 | 07/01/06 07/01/06 | 01/01/07 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below Median of Comparators % Nipomo Community Services District Above/Below | Insufficient Data Insufficient Data Insufficient Data Insufficient Data | for Analysi for Analysi | s s |

| Rank | Comparator Agency | Class Title | Total Monthly Compensation | Effective Date | Next Salary Increase |
|------|-------------------------------------------------------------|-------------------------------------------------------------------------|----------------------------------|-------------------|----------------------------|
| 1 | Goleta Sanitary District | General Manager | \$21.617 | 07/01/06 | Unknowr |
| 2 | Goleta Water District | General Manager & Chief Engineer | \$20,418 | 07/01/06 | 01/01/07 |
| 3 | Cambria Community Services District | General Manager | \$16,404 | 07/01/06 | 01/01/07 |
| 4 | Templeton Community Services District | General Manager | \$15,951 | 07/01/06 | 07/01/07 |
| 5 | City of Pismo Beach | Public Works Director / City Engineer | \$15,368 | 07/01/06 | 07/01/07 |
| 6 | Ojai Valley Sanitary District | General Manager | \$15,288 | 07/01/06 | 07/01/07 |
| 7 | Nipomo Community Services District | General Manager | \$13,143 | 07/01/06 | 07/01/07 |
| 8 | Heritage Ranch Community Services District | General Manager | \$11,765 | 07/01/06 | 07/01/07 |
| 9 | Vandenberg Village Community Services District | District General Manager | \$11,454 | 07/01/06 | 07/01/07 |
| 10 | Mission Hills Community Services District | General Manager | \$11,119 | 07/01/06 | 07/01/07 |
| 11 | Oceano Community Services District | General Manager | \$10,205 | 07/01/06 | 07/01/07 |
| 12 | San Miguel Community Services District City of Morro Bay | General Manager N/C | \$7,892 | 07/01/06 | 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$14,316 -8.9% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$15,288 -16.3% | | |

| Rank | Comparator Agency | Class Title | Total Monthly Compensation | Effective Date | Next Salary Increase |
|------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|------------------------------------------------------------|-----------------------------------------------------------------|----------------------------------------------------------------|
| 1 | Goleta Sanitary District | Maintenance Worker | \$6,597 | 07/01/06 | Unknown |
| 2 | Goleta Water District | General Service Worker / Meter Specialist I | \$6,596 | 07/01/06 | 01/01/07 |
| 3 4 5 6 7 | Vandenberg Village Community Services District City of Pismo Beach City of Morro Bay Templeton Community Services District Nipomo Community Services District | Service Person I Maintenance Worker I Maintenance Worker II - Water Maintenance Worker Maintenance Worker | \$5,715 \$5,280 \$5,222 \$5,011 \$4,845 | 07/01/06 07/01/06 07/01/05 07/01/06 07/01/06 | 07/01/07 07/01/07 Unknowr 07/01/07 07/01/07 |
| 8 | Heritage Ranch Community Services District Cambria Community Services District Mission Hills Community Services District Oceano Community Services District Ojai Valley Sanitary District San Miguel Community Services District | Maintenance Worker II N/C N/C N/C N/C N/C N/C | \$4,724 | 07/01/06 | 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$5,592 -15.4% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$5,280 -9.0% | | |

| Rank | Comparator Agency | Class Title | Total Monthly Compensation | Effective Date | Next Salary Increase |
|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|
| 1 2 3 4 5 6 7 8 9 | Goleta Sanitary District City of Pismo Beach Cambria Community Services District Nipomo Community Services District Mission Hills Community Services District Vandenberg Village Community Services District Oceano Community Services District Templeton Community Services District San Miguel Community Services District City of Morro Bay Goleta Water District Heritage Ranch Community Services District Ojai Valley Sanitary District | Accounting Secretary Executive Assistant / Deputy City Clerk Executive Assistant /District Clerk Secretary/Clerk Administrative Assistant Administrative & Accounting Assistant Secretary/Clerk / Administrative Assistant Clerk - PT Accounting Administrative Assistant N/C N/C N/C N/C | \$7,655 \$7,467 \$6,862 \$5,851 \$5,817 \$5,715 \$5,407 \$4,914 \$4,351 | 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 | Unknowr 07/01/07 01/01/07 07/01/07 07/01/07 07/01/07 07/01/07 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below Median of Comparators % Nipomo Community Services District Above/Below | \$6,023 -2.9% \$5,766 1.5% | | |

| 2 C 3 C 4 T 5 H | Goleta Sanitary District Goleta Water District Ojai Valley Sanitary District | Senior Wastewater Treatment Plant Operator Chief Water TX Operator / Chief Distribution System Operator | \$11,187 | | |
|--------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|-------------------|----------|----------|
| 2 C 3 C 4 T 5 H | Goleta Water District Ojai Valley Sanitary District | | | 07/01/06 | Unknowr |
| 3 C 4 T 5 H | Ojai Valley Sanitary District | | \$10,269 | 07/01/06 | 01/01/07 |
| 4 T 5 F | [14] [M | Treatment Plant Operator III / Collection System Operator III | \$7,878 | 07/01/06 | 07/01/07 |
| 5 F | Templeton Community Services District | Utility Worker - Lead | \$7,725 | 07/01/06 | 07/01/0 |
| | Heritage Ranch Community Services District | Treatment Operator III | \$7,421 | 07/01/06 | 07/01/0 |
| 0 | Cambria Community Services District | Sr. Water Treatment Operator / Sr. Wastewater Operator | \$7,406 | 07/01/06 | 01/01/01 |
| | Nipomo Community Services District | Utility Foreman | \$7,091 | 07/01/06 | 07/01/0 |
| | San Miguel Community Services District | Utility Services Operator | \$6,517 | 07/01/06 | 07/01/0 |
| 9 C | Oceano Community Services District City of Morro Bay City of Pismo Beach Mission Hills Community Services District Vandenberg Village Community Services District | Utility Systems Lead Person N/C N/C N/C N/C N/C | \$4,913 | 07/01/06 | 07/01/0 |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$7,914 -11.6% | | |
| | | | | | |
| | | Median of Comparators | \$7,573 | | |
| | | % Nipomo Community Services District Above/Below | -6.8% | | |

| Rank | Comparator Agency | Class Title | Total Monthly Compensation | Effective Date | Next Salary Increase |
|---------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------|
| 1 | Goleta Sanitary District | Wastewater Treatment Plant Operator | \$8,177 | 07/01/06 | Unknowr |
| 2 | Goleta Water District | Distribution System Operator I / Water Treatment Operator I | \$7,514 | 07/01/06 | 01/01/07 |
| 3 4 5 6 7 8 9 10 11 12 13 | Ojai Valley Sanitary District Heritage Ranch Community Services District Cambria Community Services District Templeton Community Services District Vandenberg Village Community Services District City of Pismo Beach Nipomo Community Services District City of Morro Bay Mission Hills Community Services District Oceano Community Services District San Miguel Community Services District | Treatment Plant Operator II / Collection System Operator II Treatment Operator II / Wastewater Operator II Water Treatment Operator II / Wastewater Operator II Utility Worker II Service Person II Wastewater Plant Operator II / Maintenance/Worker II Utility Operator WW Treatment Plant Operator II / Maintenance Worker II Operator II Utility Systems Operator Utility Services Worker | \$7,137 \$6,758 \$6,745 \$6,723 \$6,518 \$6,405 \$6,280 \$5,643 \$5,328 \$4,305 \$3,869 | 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/05 07/01/06 07/01/06 07/01/06 | 07/01/07 07/01/07 01/01/07 07/01/07 07/01/07 07/01/07 07/01/07 Unknowr 07/01/07 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$6,260 0.3% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$6,621 -5.4% | | |

| Rank | Comparator Agency | Class Title | Total Monthly Compensation | Effective Date | Next Salary Increase |
|--------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|
| 1 2 3 4 5 6 7 8 9 | Goleta Sanitary District Ojai Valley Sanitary District Templeton Community Services District Heritage Ranch Community Services District Vandenberg Village Community Services District Mission Hills Community Services District City of Pismo Beach Nipomo Community Services District City of Morro Bay Oceano Community Services District | Collection Maintenance Supervisor Treatment Plant Supv. Operator / Collection System Supv. Opr. Utilities Supervisor Operations Supervisor Operations & Maintenance Manager Operations Supervisor Water System Supervisor / Waste Water System Supv. Utility Supervisor WW Treatment Plant Supv. / Public Svcs. Maint. Superintendent Utility Operations Supervisor | \$10,884 \$9,864 \$9,199 \$8,598 \$8,525 \$8,466 \$8,445 \$8,157 \$7,995 \$7,197 | 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 07/01/05 07/01/06 | Unknown 07/01/07 07/01/07 07/01/07 07/01/07 07/01/07 07/01/07 Unknown 07/01/07 |
| | Cambria Community Services District Goleta Water District San Miguel Community Services District | N/C N/C N/C | | | |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$8,797 -7.8% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$8,525 -4.5% | | |

| Rank | Comparator Agency | Class Title | Total Monthly Compensation | Effective Date | Next Salary Increase |
|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------------------------|----------------------------------------------------|
| 1 2 3 4 5 | Ojai Valley Sanitary District Goleta Sanitary District Cambria Community Services District Vandenberg Village Community Services District Heritage Ranch Community Services District | Treatment Plant Operator I / Collection System Operator I Wastewater Treatment Plant Operator in Training Water Treatment Operator I / Wastewater Operator I Service Person I Operator in Training | \$6,597 \$6,335 \$6,153 \$5,715 \$5,532 | 07/01/06 07/01/06 07/01/06 07/01/06 07/01/06 | 07/01/07 Unknowr 01/01/07 07/01/07 |
| 7 8 9 | City of Pismo Beach City of Morro Bay Nipomo Community Services District Mission Hills Community Services District Goleta Water District Oceano Community Services District San Miguel Community Services District Templeton Community Services District | Wastewater Plant Operator I / Maintenance Worker I WW Treatment Plant Operator in Training Utility Worker Operator in Training N/C N/C N/C N/C | \$5,394 \$5,222 \$5,043 \$4,282 | 07/01/06 07/01/05 07/01/06 07/01/06 | 07/01/07 Unknowr 07/01/07 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below | \$5,654 -12.1% | | |
| | | Median of Comparators % Nipomo Community Services District Above/Below | \$5,623 -11.5% | | |

| Rank | Comparator Agency | Class Title | Total Monthly Compensation | Effective Date | Next Salary Increase |
|------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------------|
| 1 2 3 4 | Goleta Water District Templeton Community Services District Cambria Community Services District Nipomo Community Services District City of Morro Bay City of Pismo Beach Goleta Sanitary District Heritage Ranch Community Services District Mission Hills Community Services District Oceano Community Services District Ojai Valley Sanitary District San Miguel Community Services District Vandenberg Village Community Services District | Engineering Associate Water Conservation Specialist Permits & Conservation Specialist Water Conservation/Compliance Specialist N/C | \$10,269 \$8,880 \$7,402 \$5,850 | 07/01/06 07/01/06 07/01/06 07/01/06 | 01/01/07 07/01/07 01/01/07 07/01/07 |
| | | Average of Comparators % Nipomo Community Services District Above/Below Median of Comparators % Nipomo Community Services District Above/Below | Insufficient Data Insufficient Data Insufficient Data Insufficient Data | for Analysi | s |

Appendix III

Proposed Monthly Salary Plan

Appendix III Nipomo Community Services District Monthly Salary Schedule November 2006

| Salary Range # | | | ly Salary | | | Longev | |
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| | Step 1 | Step 2 | The second second | Step 4 | Step 5 | 15 Yrs - 2.5% | |
| 1 | \$1,618 | \$1,699 | \$1,783 | \$1,873 | \$1,966 | \$2,015 | \$2,065 |
| 2 | \$1,658 | \$1,741 | \$1,828 | \$1,919 | \$2,015 | \$2,066 | \$2,116 |
| 3 | \$1,699 | \$1,783 | \$1,873 | \$1,966 | \$2,065 | \$2,116 | \$2,168 |
| 4 | \$1,741 | \$1,828 | \$1,919 | \$2,015 | \$2,116 | \$2,169 | \$2,222 |
| 5 | \$1,783 | \$1,873 | \$1,966 | \$2,065 | \$2,168 | \$2,222 | \$2,276 |
| 6 | \$1,828 | \$1,919 | \$2,015 | \$2,116 | \$2,222 | \$2,278 | \$2,333 |
| 7 | \$1,873 | \$1,966 | \$2,065 | \$2,168 | \$2,276 | \$2,333 | \$2,390 |
| 8 | \$1,919 | \$2,015 | \$2,116 | 1-21-22-20-22-23-23 | \$2,333 | \$2,391 | \$2,450 |
| THE RESERVE OF THE PERSON NAMED IN | - | PASSESSES. | Charles State | The second section 2 | SCHOOL SHOW | DESCRIPTION OF THE PERSON NAMED IN | THE PERSON NAMED IN |
| 9 | \$1,966 | \$2,065 | \$2,168 | \$2,276 | \$2,390 | \$2,450 | \$2,510 |
| 10 | \$2,015 | \$2,116 | \$2,222 | \$2,333 | \$2,450 | \$2,511 | \$2,572 |
| 11 | \$2,065 | \$2,168 | \$2,276 | \$2,390 | \$2,510 | \$2,572 | \$2,635 |
| 12 | \$2,116 | \$2,222 | \$2,333 | \$2,450 | \$2,572 | \$2,637 | \$2,701 |
| 13 | \$2,168 | \$2,276 | \$2,390 | \$2,510 | \$2,635 | \$2,701 | \$2,767 |
| 14 | \$2,222 | \$2,333 | \$2,450 | \$2,572 | \$2,701 | \$2,768 | \$2,836 |
| 15 | \$2,276 | \$2,390 | \$2,510 | \$2,635 | \$2,767 | \$2,836 | \$2,905 |
| 16 | \$2,333 | \$2,450 | \$2,572 | \$2,701 | \$2,836 | \$2,907 | \$2,978 |
| 47 | THE PERSON NAMED IN | 3-2-25 | WASHINGTON | Mark Control of the | Street, Square, or other party of the last | | THE OWNER OF THE OWNER, |
| 17 | \$2,390 | \$2,510 | \$2,635 | \$2,767 | \$2,905 | \$2,978 | \$3,050 |
| 18 | \$2,450 | \$2,572 | \$2,701 | \$2,836 | \$2,978 | \$3,052 | \$3,127 |
| 19 | \$2,510 | \$2,635 | \$2,767 | \$2,905 | \$3,050 | \$3,127 | \$3,203 |
| 20 | \$2,572 | \$2,701 | \$2,836 | \$2,978 | \$3,127 | \$3,205 | \$3,283 |
| 21 | \$2,635 | \$2,767 | \$2,905 | \$3,050 | \$3,203 | \$3,283 | \$3,363 |
| 22 | \$2,701 | \$2,836 | \$2,978 | \$3,127 | \$3,283 | \$3,365 | \$3,447 |
| 23 | \$2,767 | \$2,905 | \$3,050 | \$3,203 | \$3,363 | \$3,447 | \$3,531 |
| 24 | \$2,836 | \$2,978 | \$3,127 | \$3,283 | \$3,447 | \$3,533 | \$3,619 |
| CONTRACTOR OF THE PARTY OF THE | Secretary of | Total made | Street Street | March Street | The same of the | The state of the s | THE RESIDENCE OF THE PARTY OF T |
| 25 | \$2,905 | \$3,050 | \$3,203 | \$3,363 | \$3,531 | \$3,619 | \$3,708 |
| 26 | \$2,978 | \$3,127 | \$3,283 | \$3,447 | \$3,619 | \$3,710 | \$3,800 |
| 27 | \$3,050 | \$3,203 | \$3,363 | | \$3,708 | \$3,800 | \$3,893 |
| 28 | \$3,127 | \$3,283 | \$3,447 | \$3,619 | \$3,800 | \$3,895 | \$3,990 |
| 29 | \$3,203 | \$3,363 | \$3,531 | \$3,708 | \$3,893 | \$3,990 | \$4,088 |
| 30 | \$3,283 | \$3,447 | \$3,619 | \$3,800 | \$3,990 | \$4,090 | \$4,000 |
| 31 | \$3,363 | \$3,531 | \$3,708 | | \$4,088 | \$4,090 | |
| 32 | \$3,447 | \$3,619 | \$3,800 | \$3,990 | | | \$4,292 |
| THE RESERVE TO STREET | Φ3,447 | φ3,013 | Φ3,000 | φ3,990 | \$4,190 | \$4,295 | \$4,399 |
| 33 | \$3,531 | \$3,708 | \$3,893 | \$4,088 | \$4,292 | \$4,399 | \$4,507 |
| 34 | \$3,619 | \$3,800 | \$3,990 | \$4,190 | \$4,399 | \$4,509 | \$4,619 |
| 35 | \$3,708 | \$3,893 | \$4,088 | \$4,292 | \$4,507 | \$4,619 | \$4,732 |
| 36 | \$3,800 | \$3,990 | \$4,190 | \$4,399 | \$4,619 | \$4,735 | \$4,850 |
| 37 | \$3,893 | £4.000 | The same of | A COURSE | The Control of the Co | 10 CHARLES | The same of the sa |
| The state of the s | | \$4,088 | \$4,292 | \$4,507 | \$4,732 | \$4,850 | \$4,969 |
| 38 | \$3,990 | \$4,190 | \$4,399 | \$4,619 | \$4,850 | \$4,972 | \$5,093 |
| 39 | \$4,088 | \$4,292 | \$4,507 | \$4,732 | \$4,969 | \$5,093 | \$5,217 |
| 40 | \$4,190 | \$4,399 | \$4,619 | \$4,850 | \$5,093 | \$5,220 | \$5,348 |
| 41 | \$4,292 | \$4,507 | \$4,732 | \$4,969 | \$5,217 | \$5,348 | \$5,478 |
| 42 | \$4,399 | \$4,619 | \$4,850 | \$5,093 | \$5,348 | \$5,481 | \$5,615 |
| 43 | \$4,507 | \$4,732 | \$4,969 | \$5,217 | \$5,478 | \$5,615 | \$5,752 |
| 44 | \$4,619 | \$4,850 | \$5,093 | \$5,348 | \$5,615 | \$5,755 | \$5,896 |
| THE RESERVE TO THE RE | The same of the sa | 22.0.212.000 | traction of the same of | TOTAL PROPERTY. | The Control of the Co | THE COMMISSION OF | INTERNITORIAL PROPERTY. |
| 45 | \$4,732 | \$4,969 | \$5,217 | \$5,478 | \$5,752 | \$5,896 | \$6,039 |
| 46 | \$4,850 | \$5,093 | \$5,348 | | \$5,896 | \$6,043 | \$6,190 |
| 47 | \$4,969 | \$5,217 | \$5,478 | \$5,752 | \$6,039 | \$6,190 | \$6,341 |
| 48 | \$5,093 | \$5,348 | \$5,615 | \$5,896 | \$6,190 | \$6,345 | \$6,500 |
| 49 | \$5,217 | \$5,478 | \$5,752 | \$6,039 | \$6,341 | \$6,500 | \$6,658 |
| 50 | \$5,348 | \$5,615 | \$5,896 | \$6,190 | \$6,500 | \$6,662 | \$6,825 |
| 51 | \$5,478 | \$5,752 | \$6,039 | \$6,341 | \$6,658 | \$6,825 | \$6,991 |
| 52 | \$5,615 | \$5,896 | \$6,190 | \$6,500 | \$6,825 | \$6,996 | \$7,166 |
| | Marie Service | A STATE OF THE PARTY OF THE PAR | Whose windows | HESIOPEST. | Market Barrier | A RESIDENCE AND A SECOND PORTION AND A SECOND PORTI | THE RESERVE |
| 53 | \$5,752 | \$6,039 | \$6,341 | \$6,658 | \$6,991 | \$7,166 | \$7,341 |
| 54 | \$5,896 | \$6,190 | \$6,500 | \$6,825 | \$7,166 | \$7,345 | \$7,524 |
| 55 | \$6,039 | \$6,341 | \$6,658 | \$6,991 | \$7,341 | \$7,524 | \$7,708 |
| 56 | \$6,190 | \$6,500 | \$6,825 | \$7,166 | \$7,524 | \$7,713 | \$7,901 |
| 57 | \$6,341 | \$6,658 | \$6,991 | \$7,341 | \$7,708 | \$7,901 | \$8,093 |
| 58 | \$6,500 | \$6,825 | \$7,166 | \$7,524 | \$7,700 | \$8,098 | \$8,296 |
| 59 | \$6,658 | \$6,991 | \$7,341 | \$7,708 | 100 May 200 Ma | | |
| 23/6 | Land Colonia State Par | \$7,166 | | | \$8,093 | \$8,296 | \$8,498 |
| 60 | \$6,825 | Φ1,100 | \$7,524 | \$7,901 | \$8,296 | \$8,503 | \$8,711 |
| 61 | \$6,991 | \$7,341 | \$7,708 | \$8,093 | \$8,498 | \$8,711 | \$8,923 |
| 62 | \$7,166 | \$7,524 | \$7,901 | \$8,296 | \$8,711 | \$8,928 | \$9,146 |
| 63 | \$7,341 | \$7,708 | \$8,093 | \$8,498 | \$8,923 | \$9,146 | \$9,369 |
| 64 | \$7,524 | \$7,901 | \$8,296 | \$8,711 | \$9,146 | \$9,375 | \$9,603 |
| 37 - 10 | Bridge Val | California To | Ber arres | Maria and | NAMES OF STREET | CONTRACTOR OF THE PARTY OF THE | φ3,003 |
| 65 | \$7,708 | \$8,093 | \$8,498 | \$8,923 | \$9,369 | \$9,603 | \$9,838 |
| 66 | \$7,901 | \$8,296 | \$8,711 | \$9,146 | \$9,603 | \$9,843 | \$10,084 |
| 67 | \$8,093 | \$8,498 | \$8,923 | \$9,369 | \$9,838 | \$10,084 | \$10,329 |
| | | | | | | | |

Appendix IV

Proposed Salary Range Placement

Appendix IV Nipomo Community Services District Proposed Salary Range Placement

November 2006

| Class Title | Current Max. Monthly Salary | Proposed Salary Range | Proposed Max. Monthly Salary | Percent Difference | Rationale |
|--------------------------------------------|--------------------------------|--------------------------|---------------------------------|-----------------------|-----------------------------------------------------------|
| Assistant Administrator | \$5,112 | 44 | \$5,615 | 9.84% | Market and range placement |
| Billing Clerk | \$3,164 | 20 | \$3,127 | -1.17% | Market and range placement |
| District Engineer / Project Manager | \$7,000 | 58 | \$7,901 | 12.87% | Internal alignment - 20% below the General Manager |
| General Manager | \$8,333 | 66 | \$9,603 | 15.24% | Market and range placement |
| Maintenance Worker | \$2,702 | 18 | \$2,978 | 10.21% | Market and range placement |
| Secretary / Clerk | \$3,425 | 23 | \$3,363 | -1.81% | Market and range placement |
| Utility Foreman | \$4,316 | 36 | \$4,619 | 7.02% | Market and range placement |
| Utility Operator | \$3,733 | 29 | \$3,893 | 4.29% | Market and range placement |
| Utility Supervisor | \$5,082 | 42 | \$5,348 | 5.23% | Market and range placement |
| Utility Worker | \$2,844 | 21 | \$3,203 | 12.62% | Market and range placement |
| Water Conservation / Compliance Specialist | \$3,424 | 28 | \$3,800 | 10.98% | Internal alignment - 40% below the Assistant Administrato |

Appendix IV Nipomo Community Services District

Proposed Salary Range Placement November 2006

| Class Title | Current Max. Monthly Salary | Proposed Salary Range | Proposed Max. Monthly Salary | Percent Difference | Rationale |
|--------------------------------------------|--------------------------------|--------------------------|---------------------------------|-----------------------|------------------------------------------------------------|
| General Manager | \$8,333 | 66 | \$9,603 | 15.24% | Market and range placement |
| District Engineer / Project Manager | \$7,000 | 58 | \$7,901 | 12.87% | Internal alignment - 20% below the General Manager |
| Assistant Administrator | \$5,112 | 44 | \$5,615 | 9.84% | Market and range placement |
| Utility Supervisor | \$5,082 | 42 | \$5,348 | 5.23% | Market and range placement |
| Utility Foreman | \$4,316 | 36 | \$4,619 | 7.02% | Market and range placement |
| Utility Operator | \$3,733 | 29 | \$3,893 | 4.29% | Market and range placement |
| Water Conservation / Compliance Specialist | \$3,424 | 28 | \$3,800 | 10.98% | Internal alignment - 40% below the Assistant Administrator |
| Secretary / Clerk | \$3,425 | 23 | \$3,363 | -1.81% | Market and range placement |
| Utility Worker | \$2,844 | 21 | \$3,203 | 12.62% | Market and range placement |
| Billing Clerk | \$3,164 | 20 | \$3,127 | -1.17% | Market and range placement |
| Maintenance Worker | \$2,702 | 18 | \$2,978 | 10.21% | Market and range placement |

Appendix V

Additional Benefits Information

Appendix V

Nipomo Community Services District Additional Benefits Information

November 2006

| Agency | Retiree Medical Benefits | Variable Pay | Certification Incentive Pay | Stand-by Pay | Call-Back Pay |
|-----------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------|
| Cambria Community Services District | All EEs receive PERS Retirement for full family. | n/a | For Water, WW, Laboratory & Collection System Certificates; \$100 - Level III; \$200 - Level IV; \$300 - Level V; \$100 - AWWA & other programs approved by the GM. | All EEs receive \$35 a day, weekdays & weekends. | All EEs receive 2 hrs. minimum @ reg. pay; if call -back qualifies as overtime, then hrs. worked will be paid @ time x 1.5. |
| City of Morro Bay | All EEs receive \$16.26 a month for PERS Retirement benefits; when EE retires they can choose to get PERS medical ins. @ the current cost. | n/a | Water & Collections \$75/month for the required certs. WW, Water & Collections \$50/month for certs. above what is required. | All EEs receive \$28 a day. | All EEs receive a minimum of 3 hrs. @ time x 1.5. |
| City of Pismo Beach | All EEs: 30% of premiums are paid by city. | 5-Step performance, the EE must meet or exceed standards to receive increase. | All EEs receive 2.5%. | All EEs receive \$1.75 an hour. | All EEs receive 1 hour minimum, paid @ regular rate. |
| Goleta Sanitary District | All EEs; As of Jan 1, 2007 they will go to PERS - 100% coverage for EE plus spouse; in addition, the District will pay for the Retiree's Medicare supplement. | n/a | All EEs receive \$1,000 one time pay. | All EEs receive 2 hrs. pay for each day of standy-by duty assigned. (EE may elect 2 hrs, of comp. time in lieu of 2 hrs. of pay). | All EEs are paid a min. of 2-4 hrs. of overtime @ time and one-half. |
| Goleta Water District | All EEs may continue District paid medical EE only coverage. | n/a | All EEs receive \$300 one time payment per certification for higher than one required by class. | All EEs: Week nights, Weekends & Holidays: 2 hrs of pay @1.5 x reg. sal. Plus 1.5 x reg. sal. for each hr actually responding to problems. | |
| Heritage Ranch Community Services District | Eligibility requirement: 20 yrs. of service with 5 yrs. of service with District. District pays PERS annual premiums. | n/a | A 2% salary range increase is provided when a EE receives a higher TX Operator Cert. than is required for the position. | All EEs receive \$2.00 per hour. | All EEs receive 2 hrs minimum of regular time. |
| Mission Hills Community Services District | n/a | n/a | All EEs receive \$100 one time pay, | All EEs receive \$10 for weekdays; \$15 for weekends & holidays. | All EEs receive 2 hrs. minimum @ time x 1.5. |
| Nipomo Community Services District | All EEs; District pays for 100% health insurance premiums for retiree & family (if eligible). | n/a | pay for each cert. obtained | All EE receive \$27 a day (Mon-Fri); on Weekends & Holidays 4 hrs. per day, pay @ time x 1.5. | All EEs receive minimum of 2 hrs. of time x 1.5. |
| Oceano Community Services District | n/a | All EEs can receive a 7.5 % increase in salary for one year only, upon approval if performance exceeds expectations. | All EEs; The GM may authorize a salary increase of up to 7.5% for those Utility EEs who obtain a higher Certification. | Utilities Crew receives \$180/month for standy-by compensation. | All EEs receive 2 hrs. minimum @ 1.5 x pay. |
| Ojai Valley Sanitary District | All EEs: District pays full benefits for retirees & spouse. | n/a | Not Cert-Incentive pay; they are moved into the next higher class. | All EEs receive \$1.35 per hour. | All EEs receive 2 hrs minimum @ time x 1.5. |

Appendix V Nipomo Community Services District Additional Benefits Information

November 2006

| Agency | Retiree Medical Benefits | Variable Pay | Certification Incentive Pay | Stand-by Pay | Call-Back Pay |
|---------------------------------------------------|-----------------------------------------------|-----------------------------------------|-----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------|
| San Miguel Community Services District | All EEs receive 100% of PERS retirement cost. | n/a | n/a | All EEs receive \$1.00/hour | All EEs receive overtime (minimum 2 hrs). |
| Templeton Community Services District | The District covers the retiree only | n/a | n/a | Field personnel are eligible: min. of one hour @ time x 1.5 | Field personnel are eligible: min. of one hour @ time x 1.5 |
| Vandenberg Village Community Services District | n/a | Merit pay depends on EE (up to Step 5). | n/a | All EEs receive 1 hr @ reg. pay for weekdays, 2 hrs. @ reg. pay for weekends & holidays. EEs receive 1.5 x sal for actual time worked (ie:overtime). | Call-back policy is included with Stand-by Pay. |

Appendix VI

Legal Counsel Pay Structures

Appendix VI Nipomo Community Services District Legal Counsel Pay Structures November 2006

| COMPARATOR AGENCY | LEGAL COUNSEL PAY |
|------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Cambria Community Services District | District Counsel - In house (on a contract) salary range \$9,167 to \$11,142. |
| City of Morro Bay | City Attorney - a City Employee compensated at 5% higher than City Department Heads; also receives 100% of employee plus dependent coverage for health, dental, and vision. |
| City of Pismo Beach | City Attorney - Contracted class, paid a monthly retainer and other expenses. |
| Goleta Sanitary District | District Counsel - Paid an hourly fee negotiated by the District. |
| Goleta Water District | District Counsel - Paid a minimum \$4,000 monthly retainer; if the \$4,000 amount is met, the District is billed \$235/hr in units of 0.10 hrs; the District also covers costs and expenses. |
| Heritage Ranch Community Services District | District Counsel - Paid an hourly fee. |
| Mission Hills Community Services District | District Counsel - Paid an hourly fee. |
| Nipomo Community Services District | District Counsel - \$750 monthly retainer (including prep time and attendance at two regular monthly meetings) & \$140 per hour for any other time. |
| Oceano Community Services District | Retainer of \$3,500/month & if hours are under that amount; they get reimbursed, if over they are billed @ an hourly basis. |
| Ojai Valley Sanitary District | District Counsel - Paid an hourly fee. |
| San Miguel Community Services District | District Counsel - Paid an hourly fee. |
| Templeton Community Services District | District Counsel - Paid an hourly fee. |
| Vandenberg Village Community Services District | District Counsel - Paid an hourly fee; this is a contracted position through the County. |

NIPOMO COMMUNITY SERVICES DISTRICT PROPOSED MONTHLY SALARY ADJUSTMENTS KOFF & ASSOCIATES, INC. TOTAL COMPENSATION STUDY

| | PROPOSED |) a | | | PROPOSED | PROPOSED |
|------------------------------------------|----------|-------------------|----------------|----------------|----------------|---------------|
| | SALARY | CURRENT | CURRENT | PROPOSED | MONTHLY SALARY | ANNUAL SALARY |
| | RANGE# | STEP | MONTHLY SALARY | MONTHLY SALARY | DIFFERENCE | DIFFERENCE |
| OFFICE STAFF | | | | | | |
| General Manager (1) | 66 | By Contract | \$8,333 | \$9,167 | \$834 | \$10,008 |
| District Engineer | 58 | (2) | \$7,000 | \$6,500 | -\$500 | -\$6,000 |
| Assisstant Administrator | 44 | Step 5 | \$5,112 | \$5,615 | \$503 | \$6,036 |
| Secretary/Clerk | 23 | 20 year longevity | \$3,599 | \$3,599 | \$0 | \$0 |
| Billing Clerk | 20 | 15 year longevity | \$3,243 | \$3,243 | \$0 | \$0 |
| Water Conservation/Compliance Specialist | 28 | Step 1 | \$2,817 | \$3,127 | \$310 | \$3,720 |
| | | Subtotal | \$30,104 | \$31,251 | \$1,147 | \$13,764 |
| FIELD STAFF | | Dr. | | | | |
| Utility Supervisor | 42 | Step 5 | \$5,082 | \$5,348 | \$266 | \$3,192 |
| Utility Foreman | 36 | 15 year longevity | \$4,424 | \$4,735 | \$311 | \$3,732 |
| Utility Operator | 29 | Step 5 | \$3,733 | \$3,893 | \$160 | \$1,920 |
| Utility Worker | 21 | Step 3 | \$2,708 | \$3,050 | \$342 | \$4,104 |
| Utility Worker | 21 | Step 2 | \$2,579 | \$2,905 | \$326 | \$3,912 |
| Maintenance Worker | 18 | Step 1 | \$2,222 | \$2,450 | \$228 | \$2,736 |
| | | Subtotal | \$20,748 | \$22,381 | \$1,633 | \$19,596 |
| | | TOTAL | \$50,852 | \$53,632 | \$2,780 | \$33,360 |

⁽¹⁾ Salary maximum by Contract(2) Salary budgeted for Projects Manager for FY 2006-2007 prior to promotion to GM-position to be filled in early 2007

NIPOMO COMMUNITY SERVICES DISTRICT PHASE IN OF PROPOSED SALARY INCREASE (excluding NCSD portion of PERS and Medicare) KOFF & ASSOCIATES, INC. TOTAL COMPENSATION STUDY

| | TOTAL | 1/2 | 1/2 |
|------------------------------------------|----------|----------|----------|
| | PROPOSED | PHASE IN | PHASE IN |
| | MONTHLY | ON | ON |
| OFFICE STAFF | SALARY | 1/6/2007 | 7/1/2007 |
| General Manager (1) | \$834 | \$834 | \$0 |
| District Engineer (2) | -\$500 | -\$250 | -\$250 |
| Assisstant Administrator | \$503 | \$252 | \$251 |
| Secretary/Clerk | \$0 | \$0 | \$0 |
| Billing Clerk | \$0 | \$0 | \$0 |
| Water Conservation/Compliance Specialist | \$310 | \$155 | \$155 |
| Subtotal | \$1,147 | \$991 | \$156 |
| FIELD STAFF | | | |
| Utility Supervisor | \$266 | \$133 | \$133 |
| Utility Foreman | \$311 | \$156 | \$155 |
| Utility Operator | \$160 | \$80 | \$80 |
| Utility Worker | \$342 | \$171 | \$171 |
| Utility Worker | \$326 | \$163 | \$163 |
| Maintenance Worker | \$228 | \$114 | \$114 |
| Subtotal | \$1,633 | \$817 | \$816 |
| TOTAL | \$2,780 | \$1,808 | \$972 |
| Annualized | \$33,360 | \$21,696 | \$11,664 |

⁽¹⁾ Salary by Contract-No phase in

⁽²⁾ Salary budgeted for Projects Manager for FY 2006-2007 prior to promotion to GM-position to be filled in early 2007

NIPOMO COMMUNITY SERVICES DISTRICT PROPOSED MONTHLY AND ANNUAL COST TO NCSD KOFF & ASSOCIATES, INC. TOTAL COMPENSATION STUDY

| | PROPOSED MONTHLY SALARY DIFFERENCE | EMPLOYER PORTION OF PERS 20.791% | EMPLOYER PORTION OF MEDICARE 1.45% | TOTAL PROPOSED MONTHLY COST TO NCSD | TOTAL PROPOSED ANNUAL COST TO NCSD |
|------------------------------------------|------------------------------------------|----------------------------------------|------------------------------------------|-------------------------------------|------------------------------------|
| OFFICE STAFF | | | | | |
| General Manager | \$834 | \$173 | | \$1,019 | \$12,234 |
| District Engineer | -\$500 | -\$104 | -\$7 | -\$611 | -\$7,334 |
| Assisstant Administrator | \$503 | \$105 | | \$615 | \$7,378 |
| Secretary/Clerk | \$0 | \$0 | \$0 | \$0 | \$0 |
| Billing Clerk | \$0 | \$0 | \$0 | \$0 | \$0 |
| Water Conservation/Compliance Specialist | \$310 | \$64 | \$4 | \$379 | \$4,547 |
| Subtotal | \$1,147 | \$238 | \$17 | \$1,402 | \$16,825 |
| FIELD STAFF | | | | | |
| Utility Supervisor | \$266 | \$55 | | \$325 | \$3,902 |
| Utility Foreman | \$311 | \$65 | \$5 | \$380 | \$4,562 |
| Utility Operator | \$160 | \$33 | \$2 | \$196 | \$2,347 |
| Utility Worker | \$342 | \$71 | \$5 | \$418 | \$5,017 |
| Utility Worker | \$326 | \$68 | \$5 | \$399 | \$4,782 |
| Maintenance Worker | \$228 | \$47 | \$3 | \$279 | \$3,345 |
| Subtotal | \$1,633 | \$340 | \$24 | \$1,996 | \$23,954 |
| TOTAL | \$2,780 | \$578 | \$40 | \$3,398 | \$40,780 |

NIPOMO COMMUNITY SERVICES DISTRICT BUDGETED SALARY OF GM AND PROJECTS MANAGER FISCAL YEAR 2006-2007

| BUDGETED ANNUAL SALARY | | | | |
|------------------------|---------|--|--|--|
| GM | 100,000 | | | |
| PROJ MGR | 84,000 | | | |
| (1) | 184,000 | | | |

| ESTIMATED ACTUAL | INTERIM GM | NEW GM | PROJECTS MANAGER | DISTRICT ENGINEER | TOTAL |
|------------------|---------------|-----------|---------------------|----------------------|---------|
| JULY | 5,600 | 0 | 7,000 | 0 | 12,600 |
| AUGUST | 5,600 | 0 | 7,000 | 0 | 12,600 |
| SEPTEMBER | 0 | 8,333 | 0 | 0 | 8,333 |
| OCTOBER | 0 | 8,333 | 0 | 0 | 8,333 |
| NOVEMBER | 0 | 8,333 | 0 | 0 | 8,333 |
| DECEMBER | 0 | 8,333 | 0 | 0 | 8,333 |
| JANUARY | 0 | 9,167 | 0 | 0 | 9,167 |
| FEBRUARY | 0 | 9,167 | 0 | 0 | 9,167 |
| MARCH | 0 | 9,167 | 0 | 6,500 | 15,667 |
| APRIL | 0 | 9,167 | 0 | 6,500 | 15,667 |
| MAY | 0 | 9,167 | 0 | 6,500 | 15,667 |
| JUNE | 0 | 9,167 | 0 | 6,500 | 15,667 |
| | 11,200 | 88,334 | 14,000 | 26,000 | 139,534 |
| | | | | | (2) |

BUDGETED ANNUAL SALARY (1)

ESTIMATED
ACTUAL BASED
ON CHANGES IN
PERSONNEL (2)

SALARY
SAVINGS FOR
FISCAL YEAR
2006-2007

184,000
(139,534)

NIPOMO COMMUNITY SERVICES DISTRICT RESOLUTION NO. 2006-Salary schedule

A RESOLUTION OF THE BOARD OF DIRECTORS OF THE NIPOMO COMMUNITY SERVICES DISTRICT ADOPTING THE MONTHLY SALARY SCHEDULE, PROPOSED SALARY RANGE PLACEMENT, AND CPI INDEX

WHEREAS, the Nipomo Community Services District (herein "District") Board of Directors (herein "Board") is a local governmental agency formed and authorized to provide services within its jurisdiction, pursuant to Section 61000 et seq. of the California Government Code; and

WHEREAS, the Nipomo Community Services District contracted with a Koff & Associates, Inc. to perform a professional Salary and Benefits Survey; and

WHEREAS, the Board of Directors accepted and filed the final report titled "Total Compensation Study for the Nipomo Community Services District" on December 13, 2006; and

WHEREAS, Koff & Associates, Inc. recommended a new Monthly Salary Schedule and proposed Salary Range Placement in the report; and

NOW, THEREFORE, the Board of Directors of the Nipomo Community Services District does hereby resolve, declare, determine and order as follows:

- Adopt the Monthly Salary Schedule (Exhibit "A")
- 2. Adopt the Proposed Salary Range Placement (Exhibit "B")
- 3. Approve the use of the Consumer Price Index-Urban Wage Earners and Clerical Workers (Average of annual increase for the Los Angeles-Riverside-Orange County and San Francisco-Oakland-San Jose) for all future Cost of Living Adjustments (COLA).
- 4. Authorize Staff to advertise for the positions of District Engineer, Utility Foreman and Water Conservation Specialist at the newly approved monthly salary schedule

| On the motion of Director | , seconded by Director | , and on the following roll call vote, to wit: |
|-----------------------------------------------------------|---------------------------------------------------------------------|----------------------------------------------------------------|
| AYES: NOES: ABSENT: | | |
| The foregoing resolution is h Nipomo Community Service | [18] 사용 프라이크 (1982년 - 1982년) 18 전 18 | d adopted by the Board of Directors of the cember, 2006. |
| | | rence Vierheilig, President omo Community Services District |
| ATTEST: | APP | PROVED AS TO FORM: |
| Donna K. Johnson | Jon | S. Seitz |
| Secretary to the Board T:\BOARD MATTERS\RESOLUTIONS | | eral Counsel hedule.DOC |

Nipomo Community Services District Monthly Salary Schedule November 2006

| Salary Range # | Stor 4 | | ly Salary | | 04 | | ity Pay |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|--------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------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| | Step 1 | | Step 3 | | The second second | 15 Yrs - 2.5% | |
| 1 2 | \$1,618 | \$1,699 | \$1,783 | \$1,873 | \$1,966 | \$2,015 | \$2,065 |
| 3 | \$1,658 | \$1,741 | \$1,828 | \$1,919 | \$2,015 | \$2,066 | \$2,116 |
| 4 | \$1,699 | \$1,783 | \$1,873 | \$1,966 | \$2,065 | \$2,116 | \$2,168 |
| PRODUCTION OF THE PERSON NAMED IN COLUMN | \$1,741 | \$1,828 | \$1,919 | \$2,015 | \$2,116 | \$2,169 | \$2,222 |
| 5 | \$1,783 | \$1,873 | \$1,966 | \$2,065 | \$2,168 | \$2,222 | \$2,276 |
| 6 | \$1,828 | \$1,919 | \$2,015 | \$2,116 | \$2,222 | \$2,278 | \$2,333 |
| 7 | \$1,873 | \$1,966 | \$2,065 | \$2,168 | \$2,276 | \$2,333 | \$2,390 |
| 8 | \$1,919 | \$2,015 | \$2,116 | \$2,222 | \$2,333 | \$2,391 | \$2,450 |
| 9 | \$1,966 | \$2,065 | \$2,168 | \$2,276 | \$2,390 | The state of the s | ALL VINE COMMENTS |
| 10 | \$2,015 | \$2,005 | \$2,222 | \$2,333 | \$2,450 | \$2,450 | \$2,510 |
| 11 | \$2,065 | \$2,168 | \$2,276 | 1000000000 | 100 CH 10 | \$2,511 | \$2,572 |
| 12 | \$2,000 | \$2,222 | \$2,333 | \$2,390 \$2,450 | \$2,510 | \$2,572 | \$2,635 |
| STREET, STREET | SECTION S. | STREET, SQUARE, | A STATE OF THE PARTY OF THE PAR | THE RESIDENCE OF THE PERSON OF | \$2,572 | \$2,637 | \$2,701 |
| 13 | \$2,168 | \$2,276 | \$2,390 | \$2,510 | \$2,635 | \$2,701 | \$2,767 |
| 14 | \$2,222 | \$2,333 | \$2,450 | \$2,572 | \$2,701 | \$2,768 | \$2,836 |
| 15 | \$2,276 | \$2,390 | \$2,510 | \$2,635 | \$2,767 | \$2,836 | \$2,905 |
| 16 | \$2,333 | \$2,450 | \$2,572 | \$2,701 | \$2,836 | \$2,907 | \$2,978 |
| 17 | \$2,390 | \$2,510 | \$2,635 | \$2,767 | \$2,905 | \$2,978 | \$3,050 |
| 18 | \$2,450 | \$2,572 | \$2,701 | \$2,836 | \$2,978 | \$3,052 | \$3,127 |
| 19 | \$2,510 | \$2,635 | \$2,767 | \$2,905 | \$3,050 | \$3,127 | \$3,203 |
| 20 | \$2,572 | \$2,701 | \$2,836 | \$2,978 | \$3,127 | \$3,205 | \$3,283 |
| CONTRACTOR AND INCOME. | GENTRALIES. | CHARLES AND A | SALES SELE | SPECIAL PROPERTY. | Disposition Live | Married States of the Parket o | Man Philosophy |
| 21 | \$2,635 | \$2,767 | \$2,905 | \$3,050 | \$3,203 | \$3,283 | \$3,363 |
| 22 | \$2,701 | \$2,836 | \$2,978 | \$3,127 | \$3,283 | \$3,365 | \$3,447 |
| 23 | \$2,767 | \$2,905 | \$3,050 | \$3,203 | \$3,363 | \$3,447 | \$3,531 |
| 24 | \$2,836 | \$2,978 | \$3,127 | \$3,283 | \$3,447 | \$3,533 | \$3,619 |
| 25 | \$2,905 | \$3,050 | \$3,203 | \$3,363 | \$3,531 | \$3,619 | \$3,708 |
| 26 | \$2,978 | \$3,127 | \$3,283 | \$3,447 | \$3,619 | \$3,710 | \$3,800 |
| 27 | \$3,050 | \$3,203 | \$3,363 | \$3,531 | \$3,708 | \$3,800 | \$3,893 |
| 28 | \$3,127 | \$3,283 | \$3,447 | \$3,619 | \$3,800 | \$3,895 | \$3,990 |
| 29 | \$3,203 | \$3,363 | \$3,531 | \$3,708 | DESCRIPTION OF THE PERSON OF T | Berg Hallenger | SALES MANUFACTURE TO A |
| 30 | \$3,283 | \$3,447 | \$3,619 | \$3,800 | \$3,893 | \$3,990 | \$4,088 |
| 31 | \$3,363 | \$3,531 | \$3,708 | \$3,893 | \$3,990 | \$4,090 | \$4,190 |
| 32 | \$3,447 | \$3,619 | \$3,800 | \$3,990 | \$4,088 | \$4,190 | \$4,292 |
| RATE OF THE PERSON NAMED IN | SECURE OF | THE PERSON | 43,000 | 40,990 | \$4,190 | \$4,295 | \$4,399 |
| 33 | \$3,531 | \$3,708 | \$3,893 | \$4,088 | \$4,292 | \$4,399 | \$4,507 |
| 34 | \$3,619 | \$3,800 | \$3,990 | \$4,190 | \$4,399 | \$4,509 | \$4,619 |
| 35 | \$3,708 | \$3,893 | \$4,088 | \$4,292 | \$4,507 | \$4,619 | \$4,732 |
| 36 | \$3,800 | \$3,990 | \$4,190 | \$4,399 | \$4,619 | \$4,735 | \$4,850 |
| 37 | \$3,893 | \$4,088 | \$4,292 | \$4,507 | \$4,732 | \$4,850 | \$4,969 |
| 38 | \$3,990 | \$4,190 | \$4,399 | \$4,619 | \$4,850 | \$4,972 | \$5,093 |
| 39 | \$4,088 | \$4,292 | \$4,507 | \$4,732 | \$4,969 | \$5,093 | \$5,217 |
| 40 | \$4,190 | \$4,399 | \$4,619 | \$4,850 | \$5,093 | \$5,220 | \$5,348 |
| 41 | £4.202 | THE PARTY NAMED IN | \$100000000 | ACCOUNTED BY | Father Comme | DESCRIPTION OF THE PARTY OF THE | THE RESIDENCE OF THE PERSON NAMED IN |
| 41 42 | \$4,292 | \$4,507 | \$4,732 | \$4,969 | \$5,217 | \$5,348 | \$5,478 |
| 43 | \$4,399 \$4,507 | \$4,619 | \$4,850 | \$5,093 | \$5,348 | \$5,481 | \$5,615 |
| 44 | and the second | \$4,732 | \$4,969 | \$5,217 | \$5,478 | \$5,615 | \$5,752 |
| ACTION OF THE PARTY OF THE PART | \$4,619 | \$4,850 | \$5,093 | \$5,348 | \$5,615 | \$5,755 | \$5,896 |
| 45 | \$4,732 | \$4,969 | \$5,217 | \$5,478 | \$5,752 | \$5,896 | \$6,039 |
| 46 | \$4,850 | \$5,093 | \$5,348 | \$5,615 | \$5,896 | \$6,043 | \$6,190 |
| 47 | \$4,969 | \$5,217 | \$5,478 | \$5,752 | \$6,039 | \$6,190 | \$6,341 |
| 48 | \$5,093 | \$5,348 | \$5,615 | \$5,896 | \$6,190 | \$6,345 | \$6,500 |
| 49 | \$5,217 | \$5,478 | \$5,752 | \$6,039 | \$6,341 | \$6,500 | AND THE PERSON NAMED IN |
| 50 | \$5,348 | \$5,615 | \$5,896 | \$6,190 | \$6,500 | \$6,662 | \$6,658 \$6,825 |
| 51 | \$5,478 | \$5,752 | \$6,039 | \$6,341 | \$6,658 | \$6,825 | \$6,991 |
| 52 | \$5,615 | \$5,896 | \$6,190 | \$6,500 | \$6,825 | \$6,996 | \$7,166 |
| 利用的公司第25日初 | #500 C U.S. 100 | Day PORTS | March School | 140 m | A STATE OF THE PARTY OF THE PAR | DO NOT BUT OF | PHYSICAL STATE |
| 53 | \$5,752 | \$6,039 | \$6,341 | \$6,658 | \$6,991 | \$7,166 | \$7,341 |
| 54 | \$5,896 | \$6,190 | \$6,500 | \$6,825 | \$7,166 | \$7,345 | \$7,524 |
| 55 | \$6,039 | \$6,341 | \$6,658 | \$6,991 | \$7,341 | \$7,524 | \$7,708 |
| 56 | \$6,190 | \$6,500 | \$6,825 | \$7,166 | \$7,524 | \$7,713 | \$7,901 |
| 57 | \$6,341 | \$6,658 | \$6,991 | \$7,341 | \$7,708 | \$7,901 | \$8,093 |
| 58 | \$6,500 | \$6,825 | \$7,166 | \$7,524 | \$7,901 | \$8,098 | \$8,296 |
| 59 | \$6,658 | \$6,991 | \$7,341 | \$7,708 | \$8,093 | \$8,296 | \$8,498 |
| 60 | \$6,825 | \$7,166 | \$7,524 | \$7,901 | \$8,296 | \$8,503 | \$8,711 |
| HO SHE HARDS COVERN | で見るの | STATE OF THE | MINE ENGINE | VELL NIE | STATE OF THE PARTY. | MR JUNGSON W | PROTEINAND STATES |
| 61 | \$6,991 | \$7,341 | \$7,708 | \$8,093 | \$8,498 | \$8,711 | \$8,923 |
| 62 | \$7,166 | \$7,524 | \$7,901 | \$8,296 | \$8,711 | \$8,928 | \$9,146 |
| 63 | \$7,341 | \$7,708 | \$8,093 | \$8,498 | \$8,923 | \$9,146 | \$9,369 |
| 64 | \$7,524 | \$7,901 | \$8,296 | \$8,711 | \$9,146 | \$9,375 | \$9,603 |
| 65 | \$7,708 | \$8,093 | \$8,498 | \$8,923 | \$9,369 | \$9,603 | \$9,838 |
| 66 | \$7,901 | \$8,296 | \$8,711 | \$9,146 | \$9,603 | \$9,843 | \$10,084 |
| 67 | \$8,093 | \$8,498 | \$8,923 | \$9,369 | \$9,838 | \$10,084 | \$10,084 |
| | | | | 1-1000 | +0,000 | V 101004 | |

Nipomo Community Services District
Proposed Salary Range Placement
November 2006

| Class Title | Current Max. Monthly Salary | Proposed Salary Range | Proposed Max. Monthly Salary | Percent Difference | Rationale |
|--------------------------------------------|--------------------------------|--------------------------|---------------------------------|-----------------------|------------------------------------------------------------|
| General Manager | \$8,333 | 66 | \$9,603 | 15.24% | Market and range placement |
| District Engineer / Project Manager | \$7,000 | 58 | \$7,901 | 12.87% | Internal alignment - 20% below the General Manager |
| Assistant Administrator | \$5,112 | 44 | \$5,615 | 9.84% | Market and range placement |
| Utility Supervisor | \$5,082 | 42 | \$5,348 | 5.23% | Market and range placement |
| Utility Foreman | \$4,316 | 36 | \$4,619 | 7.02% | Market and range placement |
| Utility Operator | \$3,733 | 29 | \$3,893 | 4.29% | Market and range placement |
| Water Conservation / Compliance Specialist | \$3,424 | 28 | \$3,800 | 10.98% | Internal alignment - 40% below the Assistant Administrator |
| Secretary / Clerk | \$3,425 | 23 | \$3,363 | -1.81% | Market and range placement |
| Utility Worker | \$2,844 | 21 | \$3,203 | 12.62% | Market and range placement |
| Billing Clerk | \$3,164 | 20 | \$3,127 | -1.17% | Market and range placement |
| Maintenance Worker | \$2,702 | 18 | \$2,978 | 10.21% | Market and range placement |
| | | | | | |